

Price Schedule - Contract # R190801

Approved Oracle Price Lists	Minimum Discount from Current Oracle List Price
Oracle Fusion Cloud Service Global Price List	
• Oracle Fusion Cloud Service Global Price List	30%
• Oracle Fusion Cloud Service Global Price List for Midsize	8%
Oracle Cloud Platform as a Service and Infrastructure as a Service - Public Cloud Global Price List	0%
Oracle Technology Global Price List	29%
Java SE Subscription Price List	0.5%
Systems Hardware and Software Global Price List	
• Hardware Category L	22%
• Hardware Category U	17%
• Hardware Category V	25%
• Hardware Category X	35%
• Hardware Category Y	2%
Engineered Systems Global Price List	
• Hardware Category Z	10%
• Engineered Systems Price List Software	29%
Oracle Marketing Cloud Global Price List	30%
Construction and Engineering Global Price List	
• Construction and Engineering Global Price List - License Offerings	29%
• Construction and Engineering Global Price List - Cloud Offerings	2%
MySQL Global Price List	29%
Oracle University Cloud Learning Subscriptions	5%
Special Solutions CLINs	
• Emerging Technology	2%
• Oracle Professional Services Time and Materials (T&M)	0%

Support Category	Price Determination
Oracle Software Update License and Support (SULS) <ul style="list-style-type: none"> • 1st Year • After 1st Year 	<ul style="list-style-type: none"> • 22% of Net License fees • 4% increase over prior year's fees if SULS is renewed for the same number of licenses for the same programs as contained in the original order.
Oracle Premier Support for Hardware and Systems <ul style="list-style-type: none"> • 1st Year • After 1st Year 	<ul style="list-style-type: none"> • 12% of Net Hardware Fees • 4% increase over prior year's fees. Oracle reserves the right to add a surcharge for systems older than 5 years from initial ship date.
Data and Device Retention Support <ul style="list-style-type: none"> • 1st Year • After 1st Year 	<ul style="list-style-type: none"> • 3% of Net Hardware Fees • 4% increase over prior year's fees

Labor Category	Hourly Rate (Commercial List)	Proposed Discount	Year 1 (2020)	Year 2 (2021)	Year 3 (2022)	Year 4 (2023)	Year 5 (2024)
Senior Solution Architect	\$ 263.18	10%	\$ 236.86	\$ 241.60	\$ 246.43	\$ 251.36	\$ 256.39
Solution Architect	\$ 250.45	10%	\$ 225.40	\$ 229.91	\$ 234.51	\$ 239.20	\$ 243.98
Senior Principal Consultant	\$ 244.08	10%	\$ 219.67	\$ 224.06	\$ 228.54	\$ 233.11	\$ 237.77
Principal Consultant II	\$ 219.67	10%	\$ 197.70	\$ 201.66	\$ 205.69	\$ 209.80	\$ 214.00
Principal Consultant I	\$ 175.10	10%	\$ 157.59	\$ 160.74	\$ 163.95	\$ 167.23	\$ 170.57
Senior Consultant	\$ 137.96	10%	\$ 124.16	\$ 126.64	\$ 129.17	\$ 131.75	\$ 134.39
Staff Consultant	\$ 118.86	10%	\$ 106.97	\$ 109.11	\$ 111.29	\$ 113.52	\$ 115.79
Associate Consultant	\$ 88.08	10%	\$ 79.27	\$ 80.86	\$ 82.48	\$ 84.13	\$ 85.81
Program Manager	\$ 216.49	10%	\$ 194.84	\$ 198.73	\$ 202.70	\$ 206.75	\$ 210.89
Project Manager II	\$ 203.75	10%	\$ 183.38	\$ 187.04	\$ 190.78	\$ 194.60	\$ 198.49
Project Manager I	\$ 191.02	10%	\$ 171.92	\$ 175.35	\$ 178.86	\$ 182.44	\$ 186.09
Engagement Manager	\$ 89.14	10%	\$ 80.23	\$ 81.83	\$ 83.47	\$ 85.14	\$ 86.84
Subject Matter Expert II	\$ 318.36	10%	\$ 286.53	\$ 292.26	\$ 298.11	\$ 304.07	\$ 310.15
Subject Matter Expert I	\$ 299.26	10%	\$ 269.33	\$ 274.72	\$ 280.21	\$ 285.81	\$ 291.53

Mythics Managed Services Price List	Minimum Discount from Current Mythics List
Mythics Managed Services Price List • Mythics Managed Services	0%

Third Party Training and Services Price List	Minimum Discount from List Price
Customized Training Services	5%
Special Solutions CLINs • Third-party Professional Services T&M	0%