



To: Deborah Bushnell  
From: Jason Wickel  
Date: December 16, 2016  
Subject: Approval of Contract Awards

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on Wednesday, December 14, 2016 the following contract was approved as presented:

➤ **Cabling and Networking Products and Solutions**

- Anixter, Inc.
- NeedThese.

Contract is effective April 1, 2017. If you have any questions, please contact me.

Region 4 Education Service Center  
Purchasing Cooperative Coordinator



To: Board of Directors  
From: Robert Zingelmann  
Date: December 5, 2016  
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on November 15, 2016 for RFP # 16-17 for **Cabling and Networking Products & Solutions**. There were five (5) proposals submitted:

- Anixter, Inc.
- Elontec, LLC
- Layer 3 Communications, LLC
- NeedThese
- Telephonics Unlimited Inc.

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Cabling and Networking Products & Solutions	Anixter, Inc. NeedThese	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Robert Zingelmann  
Region 4 ESC

From: Jason Wickel  
Cooperative Purchasing Coordinator

Date: December 5, 2016

Re: Cabling and Networking Products & Solutions; RFP # 16-17

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

- Anixter, Inc.
- NeedTheese

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.