



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

NATIONAL INTERGOVERNMENTAL PURCHASING ALLIANCE

December 16, 2016

Mr. Tony Riggs
CEO
NeedThese
PO Box 7400
Tempe, Arizona 85281

Re: Award of Contract # R161702

Dear Mr. Riggs:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on December 14, 2016, National IPA is pleased to announce that NeedThese has been awarded an annual contract for the following, based on the sealed proposal (RFP# 16-17) submitted on November 15, 2016:

Commodity/Service

Contractor

Cabling and Networking Products & Solutions

NeedThese

This contract is effective April 1, 2017 and will expire on March 31, 2020. As indicated above, your Contract # is R161702. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and NeedThese.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

I am the Contract Manager assigned to your contract so if you have any questions, please contact me at 713.554.7348 or deborah.bushnell@nationalipa.org

Sincerely,

Deborah Bushnell, CTSBO
Contract Manager