



October 20, 2020

Tony Riggs
CEO
NeedThese
PO Box 7400
Tempe, AZ 85281
triggs@needthese.com

Re: Renewal Award of Contract # R161702

Dear Mr. Riggs:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on October 20, 2020, Region 4 ESC is pleased to announce that NeedThese has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on November 15, 2016, and subsequent performance thereafter:

Contract

Cabling and Networking Products & Solutions

The contract will expire on March 31, 2022, completing the fifth year and final year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Deborah Bushnell, at (713) 554-7348 or deborah.bushnell@omniapartners.com.

The partnership between NeedThese, Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:

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Robert Zingelmann
Chief Financial Officer, Finance and Operations Services