



October 26, 2021

Justin Woitas  
CFO/Partner  
NeedThese  
4235 East Wood Street  
Phoenix, AZ 85040  
jwoitas@needthese.com

Re: Award of Contract #R211502

Dear Mr. Woitas:

Per official action taken by the Board of Directors of Region 4 Education Service Center on October 26, 2021, we are pleased to announce that NeedThese has been awarded an annual contract for the following, based on the sealed proposal (RFP#21-15) submitted on September 21, 2021:

**Commodity/Service**

**Supplier**

Cabling and Data Management

NeedThese

This contract is effective April 1, 2022 and will expire on March 31, 2025. As indicated above, your contract # is R211502. This contract may be renewed annually for an additional two (2) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and NeedThese.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Deborah Bushnell, the Contract Manager assigned to your contract, at 713-554-7348 or [deborah.bushnell@omniapartners.com](mailto:deborah.bushnell@omniapartners.com).

Sincerely,

DocuSigned by:  
  
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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services