



JANITORIAL SUPPLIES & EQUIPMENT Executive Summary

Lead Agency: University of California

Solicitation: 001183

RFP Issued: July 3, 2019

Pre-Proposal Date: July 17, 2019

Response Due Date: August 30, 2019

Proposals Received: #8

Awarded to: Network Services Company/Waxie

The University of California Department of Procurement issued RFP 001183 on July 3, 2019, to establish a national cooperative contract for Janitorial Supplies & Equipment.

The solicitation included cooperative purchasing language in Section 2. Background:

The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The UC is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”). Exhibits A through H contain additional information about OMNIA Partners and the cooperative purchasing agreement.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- University of California website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- Houston Community Newspapers, Cy Creek Mirror, TX

- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On August 30, 2019 proposals were received from the following offerors:

- Hillyard, Inc.
- Mission Janitorial and Abrasive Supplies
- Office Depot, Inc.
- Royal Paper Corporation
- Home Depot U.S.A., Inc. dba The Home Depot Pro
- Network Services Company/Waxie
- Pro Chem, Inc.
- Veritiv Corporation

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with Network Services Company/Waxie and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Network Services Company/Waxie successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of April 27, 2020.

Contract includes: Janitorial supplies and equipment to include dilution control, green products, industrial paper and dispensers, private label products, carpet care, restroom care, waste receptacles, compactors, liners, machines and accessories, institutional and industrial laundry and kitchen, industrial tools and supplies and all other categories in Supplier's full line of products and services.

Term:

Initial seven-year agreement from April 27, 2020 through April 26, 2027 with the option to renew for three (3) additional one-year periods through April 26, 2030.