



JANITORIAL AND SANITATION SUPPLIES
Executive Summary

Lead Agency: City of Tucson, Arizona

Solicitation: 202329

RFP Issued: October 28, 2019

Pre-Proposal Date: November 13, 2019

Response Due Date: December 6, 2020

Proposals Received: #3

Awarded to: Network Services Company

The city of Tucson, Arizona issued RFP 202329 on October 28, 2019, to establish a national cooperative contract for Janitorial and Sanitation Supplies.

The solicitation included cooperative purchasing language in Sections I. Scope of Work, National Contract (RFP, Page 2):

(RFP, Page 2) NATIONAL CONTRACT

The City of Tucson as the Principal Procurement Agency, defined in Attachment A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The City of Tucson is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on Attachment C, or as otherwise agreed to. Attachment A contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- City of Tucson, AZ website
- OMNIA Partners, Public Sector website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC

- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT

On December 6, 2020 proposals were received from the following offerors:

- Central Poly-Bag Corp.
- Network Services Company
- Ecolab Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee determined that one (1) company demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to members.

- Network Services Company

The City of Tucson, Arizona executed agreements with a contract effective date of June 1, 2020 (see Amendment 1).

Contracts include:

A comprehensive line of quality made janitorial and sanitation supplies to support daily maintenance and operation functions. Categories include but are not limited to: dilution control; green products; industrial paper and dispensers; private label; hard floor care; carpet care; restroom care; waste receptacles, compactors and liners; machines and accessories; institutional and industrial laundry and kitchen; industrial tools & supplies; packaging and shipping; breakroom and food disposable supplies; balance of line/other categories as available by the Supplier.

Term:

Initial three-year agreement from June 1, 2020 through May 31, 2023 with the option to renew for one (1) additional two-year period through May 31, 2025.