

February 23, 2017

Mr. Kevin Rudd  
Chief Sales and Marketing Officer  
Network Services Company  
1100 E. Woodfield Road, Suite 200  
Schaumburg, IL 60173

Re: Award of Contract #R162101

Dear Mr. Rudd:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on February 21, 2017, National IPA is pleased to announce after approval of the exceptions as agreed upon in the terms and conditions that Network Services Company has been awarded an annual contract for the following, based on the sealed proposal (RFP#16-21) submitted on November 18, 2016.

**Commodity/Service**

Janitorial Supplies, Equipment,  
Maintenance and Repair

**Contractor**

Network Services Company

This contract is effective March 1, 2017 and will expire on February 29, 2020. As indicated above, your Contract # is R162101. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4ESC/National IPA and Network Services Company.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please feel free to contact me at 615-380-1307 or [alan.piper@nationalipa.org](mailto:alan.piper@nationalipa.org).

Sincerely,



Al Piper, CPPB  
Contract Manager