

# OMNIA<sup>®</sup>

PARTNERS



## HOUSEHOLD MOVING, RELOCATION SERVICES AND RELATED PRODUCTS Executive Summary

**Lead Agency:** University of California

**Solicitation:** 001734

**RFP Issued:** June 29, 2020

**Pre-Proposal Date:** July 15, 2020

**Response Due Date:** August 13, 2020

**Proposals Received:** #9

### **Awarded to: PODS Enterprises, LLC**

The University of California Department of Procurement issued RFP 001734 on June 29, 2020, to establish a national cooperative contract for Household Moving, Relocation Services and Related Products.

The solicitation included cooperative purchasing language in Section C. Organizational Context:

*The University of California, as the Principal Procurement Agency, defined in Exhibit A, has partnered with OMNIA Partners, Public Sector ("OMNIA Partners") to make the resultant contract (also known as the "Master Agreement" in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through OMNIA Partners' cooperative purchasing program. The University of California is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a "Participating Public Agency") and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Cooperative Purchasing Agreement, a form of which is attached hereto on Exhibit C, or as otherwise agreed to. Exhibits A-H contain additional information about OMNIA Partners and the cooperative purchasing program.*

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- University of California website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ

- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 13, 2020 proposals were received from the following offerors:

- |                               |                                      |
|-------------------------------|--------------------------------------|
| • Coleman Worldwide Moving    | • Crown Worldwide Moving and Storage |
| • Movegreen                   | • North American Van Lines           |
| • PODS                        | • Suddath                            |
| • Weichert Workforce Mobility | • Wheaton Van Lines                  |
| • Unigroup                    |                                      |

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with PODS Enterprises, LLC and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and PODS Enterprises, LLC successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of January 1, 2021.

Contract includes: Household moving, relocation services, related products and services. Required services include: interstate household moving services; intrastate household moving services for the State of California; in-transit storage; and automobile moving services. Optional services include: Containerized moving services; Intrastate household moving services (for states other than California); International household moving services; Specialized services related to household moves, including electronics, office/laboratory and other high-value items; Household relocation services and support; and, Other related products and services

Term:

Initial five-year agreement from January 1, 2021 through December 31, 2025 with the option to renew for five (5) successive one-year periods through December 31, 2030.