



Product

MSRP Discount

Fully Rugged

Toughbook 33	17%
Toughbook 20	17%
Toughbook 31	17%

Semi Rugged

FZ-55	13%
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Toughpad

FZ-G2	13%
FZ-M1	13%
FZ-A2	13%
FZ-B2	13%

Handhelds

FZ-N1	10%
FZ-F1	10%
FZ-A3	10%

Accessories	11%
Panasonic Warranties and Services	11%

Antennas

Antenna Plus	11%
Panorama	11%

Power Accessories

Lind Electronics	11%
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Mounting Equipment

Gamber Johnson	15%
Havis	15%



Printers

Brother Mobile 11%

Keyboards

Ikey 11%

TG3 11%

In Vehicle Wireless Solutions

Cradlepoint 12%

Netmotion 12%

Installation Services (Mobile Mounts)

On-site Vehicle Installs 20%

Trip Charge 20%

Wiring Harness 20%