

## RFP 19-02 Questions & Answers

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- 1. Can you please give me your definition of Just In Time quick delivery?

Just In Time quick delivery is when the Supplier houses and has inventory readily available to deliver to participating agencies on an as needed basis.

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- 2. Are textbooks/online instructional programs part of this RFP?

All proposals submitted within the scope of the RFP will be considered.

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- 3. Will you consider an online virtual science lab software program?

This is a request for supplies. Services (software) only applicable if associated with the supplies.

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- 4. Question on report submission requesting a Dunn & Bradstreet report to be provided as per listed in Section 3.0 SUPPLIER RESPONSE on Page 6 of 44, 3.1 Company, E. "submit FEIN and Dunn & Bradstreet report." We utilize Experian. Would our Experian report be acceptable?

Yes

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- 5. Does this bid include Special Education?

All proposals submitted within the scope of the RFP will be considered.

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- 6. To know what is meant and to be able to provide a response for Tab 5, Value Add, Section IV. EVALUATION PROCESS AND CRITERIA, d) Value Add, Item 3. Competitive Range: as seen on Page 13 of 27: Please provide a definition, criteria, and an example of what NIPA is looking for with this information request. Can you provide an example of a previous bid vendor response?

Value Add is any additional product/service in your catalog that is related to the scope that will enhance and bring value to the contract. Competitive Range is the determination based on the ratings of each proposal against all technical evaluation criteria and comprises the most highly rated proposals. This is a new solicitation and therefore there is no example to provide.

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- 7. We would like to request an Amendment to be able to provide a fuller range of our product line which is utilized for healthcare and simulation educational programs nationwide. Even though our product offering consists of a high volume of new product and equipment in current production, our product offering also consists of a large volume of high quality, refurbished and warranted product items which are sought after and very cost effective for the healthcare education and simulation programs nationally.

This solicitation is a request for pricing based on a discount from a manufacturer's price list or catalog, or fixed price, or a combination of both. Offerors are encouraged to submit their complete catalog for consideration.

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