



**Bid Tab Summary**

**RFP #19-18 Furniture,  
Installation and Related  
Services**

Description	Total Weighted Value	9to5 Seating LLC	Affordable Interior Systems, Inc. (AIS)	Allsteel Inc.	Alumni Classroom Furniture Inc.	AmTab Manufacturing Corporation	Artcobell Corporation	Bush Industries, Inc.	Clear Design	ELB US Inc.	ASSA Group, Inc. dba Enwork	EPIC Business Essentials	Exemplis LLC
Products/Pricing	40	Ergonomic office seating only	36	35		33	32		Offer not responsive to RFP	Did not make it to the next level of evaluation		No discount	36
Performance Capability	25		26	25		25	25						27
Qualification & Experience	25		18	19		15	15						16
Value Add	10		7	6		5	5						6
<b>Total</b>	<b>100</b>		<b>87</b>	<b>85</b>		<b>78</b>	<b>77</b>						<b>85</b>

It is recommended that the following contract award be made:

Contract

*Furniture, Installation and Related Services*

Award

- Affordable Interior Systems, Inc. (AIS)*
- Allsteel Inc.*
- Exemplis LLC*
- The HON Company LLC*
- Irwin Seating Company*
- Jasper Group (Jasper Seating Company, Inc.)*
- Kaplan Early Learning Company*
- Krueger International, Inc.*
- Maxon Furniture Inc.*
- MeTEOR Education, LLC*
- National Office Furniture, Inc.*
- Office Depot, Inc.*
- OFS Brands Inc.*
- Safco Products Co.*
- School Specialty, Inc.*
- Teknion LLC*
- Trendway Corporation*
- VS America, Inc.*



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Description	Total Weighted Value	GMI Companies	Haskell Office, LLC	The HON Company LLC	Indiana Furniture Industries, Inc.	Irwin Seating Company	Jasper Group (Jasper Seating Company, Inc.)	Kaplan Early Learning Company	Krueger International, Inc.	Kwalu LLC	LIAT, LLC	Maxon Furniture Inc.	Metalworks, Inc. - Great Openings
Products/Pricing	40	Does not offer a broad enough selection	Score low - discount 20-45%	38	Not broad enough options	35	35	35	34	47% discount...not broad enough options	Not broad enough options...45% discount	36	32
Performance Capability	25			28		26	26	25	27			25	24
Qualification & Experience	25			19		16	18	17	18			16	16
Value Add	10			7		4	6	6	5			6	5
<b>Total</b>	<b>100</b>			<b>91</b>		<b>81</b>	<b>85</b>	<b>83</b>	<b>83</b>			<b>83</b>	<b>77</b>

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Description	Total Weighted Value	MeTEOR Education, LLC	National Business Furniture, LLC	National Office Furniture, Inc.	NPS Public Furniture Corp	NorvaNivel USA LP	Office Depot, Inc.	OFS Brands Inc.	Origin US LLC	Paragon Furniture, Inc.	PS Furniture Inc.	Rapp Productions, Inc dba FurnitureLab	RT London
Products/Pricing	40	37	No catalog, no discount...3.5 pages of exceptions	36	27% discount	32	38	37	Only offer chairs...40% discount	40% discount	52.5% discount and volume discount over \$75,000	Not broad enough of requested items	53% discount...don't see catalog...higher education furniture...not broad enough options
Performance Capability	25	27		27		25	28	27					
Qualification & Experience	25	19		18		14	20	19					
Value Add	10	9		5		4	10	8					
<b>Total</b>	<b>100</b>	<b>92</b>		<b>86</b>		<b>75</b>	<b>96</b>	<b>91</b>					

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- Krueger International, Inc.
- Maxon Furniture Inc.
- MeTEOR Education, LLC
- National Office Furniture, Inc.
- Office Depot, Inc.
- OFS Brands Inc.
- Safco Products Co.
- School Specialty, Inc.
- Teknion LLC
- Trendway Corporation
- VS America, Inc.



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Services**

Description	Total Weighted Value	Safco Products Co.	School Specialty, Inc.	SICO America, Inc.	Spec Furniture Inc	Special-T, LLC	Teknion LLC	Trendway Corporation	VS America, Inc.	WB Manufacturing
Products/Pricing	40	37	36	40% discount	45% discount	Only offers tables...not enough options...100% restocking fee	37	37	36	50% discount...40% restocking fee
Performance Capability	25	26	27				26	27	26	
Qualification & Experience	25	16	17				18	17	17	
Value Add	10	6	8				6	7	7	
<b>Total</b>	<b>100</b>	<b>85</b>	<b>87</b>				<b>87</b>	<b>88</b>	<b>86</b>	

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- Teknion LLC*
- Trendway Corporation*
- VS America, Inc.*