



To: Board of Directors
From: Robert Zingelmann
Date: August 2, 2016
Subject: Recommendation of Contract Award

Region 4 ESC/TCPN held a bid opening on June 27, 2016 for RFP # 16-07 for **Athletic and Physical Education Supplies and Team Uniforms**. There were twelve (12) proposals submitted:

Ares Sportswear	NASCO
Barcelona Sporting Goods	Richey Athletics
Beast Up Gear LLC	Samson Equipment, Inc.
BSN Sports, LLC	School Specialty, Inc.
Mansion Athletics	Sign Champ Inc.
Medco Sports Medicine	SteelLocker Sports, Inc

After careful review of all proposals, the Evaluation Team has determined that two (2) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

Contract	Vendor	Term of Contract
Athletic and Physical Education Supplies and Team Uniforms	BSN Sports, LLC Samson Equipment, Inc.	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell
From: Jason Wickel
Date: August 25, 2016
Subject: Approval of Contract Awards

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on Tuesday, August 23, 2016 the following contracts were approved as presented:

➤ **Athletic and Physical Education Supplies and Team Uniforms**

- BSN Sports
- Samson Equipment

Contracts shall commence on October 1, 2016. If you have any questions, please contact me.

Region 4 Education Service Center
Purchasing Cooperative Coordinator



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To: Robert Zingelmann
Region 4 ESC

From: Jason Wickel
Cooperative Purchasing Coordinator

Date: July 28, 2016

Re: Athletic and Physical Education Supplies & Team Uniforms; RFP # 16-07

The Elevation Committee has reviewed the responses and recommend that the following companies be awarded:

- BSN Sports
- Samson Equipment

The recommended vendors submitted responses that were determined to be most advantageous to National IPA~TCPN members, based upon the evaluation. Both were determined to be competitively priced for the specified products & services outlined in the RFP. BSN offers a wide array of athletic & physical education equipment while Samson Equipment can tailor their products to meet different entity needs. Both offer equally high quality products have the and ability to perform nationally.

We will monitor their performance and determine at the end of the contract term if they are eligible for renewal as outlined in the solicitation.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of National IPA~TCPN members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.