



Dorm Furniture and Related Services
Executive Summary

Lead Agency: University of California

Solicitation: #002343

RFP Issued: March 24, 2021

Pre-Proposal Date: April 13, 2021

Response Due Date: April 29, 2021

Proposals Received: #7

Awarded to: John Savoy & Sons, Inc. - Purchasing Agreement #2021003073

The University of California, Office of the President (UC) issued RFP #002343 on March 24, 2021 to select a supplier to support UC locations including campuses, medical centers, national laboratories, the Office of the President its affiliates and California State College (CSU) for dorm furniture and related services.

The Regents of the University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

The purpose of this Request for Proposal (the "RFP") is to invite qualified furniture manufacturers (Suppliers) to prepare and submit proposals to the University of California ("UC") to provide Dorm Furniture ("Goods") and related services, directly to UC locations and OMNIA Partners Participating Public Agencies in accordance with the requirements set forth in this RFP. Services may be subcontracted through a dealer/installer company to provide for delivery/installation, and warehousing ("Services"); together, the ("Goods and Services) all in accordance with Federal and State of California laws and the requirements of the UC as further detailed in this RFP. Other services including (but not limited to) design, and furniture remanufacturing or refinishing ("Optional Services"), are highly desirable and will enhance the offering of a Manufacturer. Potential proposers should note, the UC has partnered with OMNIA Partners, Public Sector, to make any resultant agreements, a national cooperative agreement, thus allowing public agencies across the country, the ability to utilize the agreement.

Proposer agrees to make available the services to any UC location upon the terms, conditions, and pricing set forth in an agreement awarded in response to Proposer's proposal.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource
- OMNIA Partners website
- The Advocate – New Orleans, LA
- Houston Community Newspapers, Cy Creek Mirror, TX
- Arizona Business Gazette, AZ
- Desert News, UT
- Daily Journal of Commerce, OR
- Helena Independent Record, MT
- Herald News, IL
- Honolulu Star-Advertiser, HI
- Las Vegas Review Journal, NV
- New Jersey Herald, NJ
- Richmond Times, VA
- San Bernardino Sun, CA
- Seattle DJC, WA
- The State, SC
- Times Union, NY
- Kennebec Journal/Morning, ME
- USA Today

On April 20, 2021 proposals were received from the following offerors:

- Appalachian University Systems
- DCI, Inc.
- John Savoy
- RT London
- Sustainable Furniture Inc. (SFI)
- Brill Co
- Sauder Manufacturing Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to award DCI, SFI and John Savoy. The UC executed the agreement with a contract effective date of October 1, 2021.

Contract includes:

- Casegoods
- Chairs & Tables
- Beds & Related Accessories
- Upholstery, Options & Accessories

Term:

Initial five (5) year agreement from October 1, 2021 through September 30, 2026 with the option to renew for five (5) additional one-year periods through September 30, 2031.

Pricing/Discount: Contact OMNIA Partners/ for more details.

OMNIA Partners Web Landing Pages: