



2555 Meridian Blvd., Suite 300, Franklin, TN 37067

N A T I O N A L I N T E R G O V E R N M E N T A L P U R C H A S I N G A L L I A N C E

May 4, 2017

Pat Cowart
Branch Manager
Schneider Electric
1650 West Crosby Road
Carrollton, TX 75006

Re: Award of Contract # R170602

Dear Mr. Cowart:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on April 25, 2017, National IPA is pleased to announce that Schneider Electric has been awarded an annual contract for the following, based on the sealed proposal (RFP# 17-06) submitted on February 23, 2017:

Commodity/Service

Facility Technology Integration

Supplier

Schneider Electric

This contract is effective July 1, 2017 and will expire on June 30, 2020. As indicated above, your Contract # is R170602. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and Schneider Electric.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Michael Lasley, Director, Contracting assigned to your contract at phone #615-236-9072 or Michael.lasley@nationalipa.org

Sincerely,

Michael Lasley

Michael Lasley, CPPB
Director, Contracting