



To: Jessica Goforth  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 22, 2022

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on February 22, 2022, the following contract was approved as presented:

➤ **Facility Technology Integration & Security System Services**

- ADT Commercial LLC
- Converjint Technologies LLC
- Schneider Electric Buildings Americas, Inc

Contract is effective April 1, 2022. If you have any questions, please let me know.



To: Board of Directors  
From: Robert Zingelmann  
Date: February 22, 2022  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on January 11, 2022 for RFP # 22-07 for **Facility Technology Integration & Security System Services**. There were three (3) proposals submitted:

- ADT Commercial LLC
- Convergent Technologies LLC
- Schneider Electric Buildings Americas, Inc

After careful review of all proposals, the Evaluation Team has determined that three (3) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

**CONSIDERATION**

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their responses:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Facility Technology Integration & Security System Services	ADT Commercial LLC Convergent Technologies LLC Schneider Electric Buildings Americas, Inc	Three (3) years with option of two (2) one-year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells  
Executive Director

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: February 22, 2022

Re: Facility Technology Integration & Security System Services; RFP # 22-07

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- ADT Commercial LLC
- Convergent Technologies, LLC
- Schneider Electric Buildings Americas, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



February 23, 2022

Mr. James Mylett  
[chas.reynolds@se.com](mailto:chas.reynolds@se.com)  
SVP, Digital Buildings  
Schneider Electric Buildings Americas, Inc  
1650 W. Crosby Road  
Carrollton, TX 75006

Re: Award of Contract #R220703

Dear Mr. Mylett:

Per official action taken by the Board of Directors of Region 4 Education Service Center on February 22, 2022, we are pleased to announce that, upon successful negotiations, Schneider Electric Buildings Americas, Inc has been awarded an annual contract for the following, based on the sealed proposal (RFP #22-07) submitted on January 11, 2022:

**Commodity/Service**

**Supplier**

Facility Technology Integration &  
Security System Services

Schneider Electric Buildings Americas, Inc

This contract is effective April 1, 2022 and will expire on March 31, 2025. As indicated above, your contract # is R220703. Region 4 ESC shall have the right to renew this contract for two additional one-year periods or portions thereof.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Crystal Wallace, the Contract Manager assigned to your contract, at [cwallace@esc4.net](mailto:cwallace@esc4.net).

Sincerely,

DocuSigned by:  
  
30EE15BFEF1C4C6...  
Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services