



001225-May2019 University of California Systemwide Flooring RFP
Executive Summary

Lead Agency: University of California

Solicitation: 001225-May2019

RFP Issued: June 24th, 2019

Pre-Proposal Date: July 17th, 2019

Response Due Date: August 13th, 2019

Proposals Received: # 7

Awarded to: Tarkett USA Inc. – Purchasing Agreement #2020002143

The University of California (UC) issued RFP # 001225-May2019 on June 24th, 2019 to establish a national cooperative contract to assist UC and national participating agencies, in obtaining the best, most cost-effective and efficient procurement program for Systemwide Flooring.

The University of California partnered with OMNIA Partners to include a national cooperative purchasing opportunity:

“The purpose of this Request for Proposal (“RFP”) is to invite qualified Suppliers to prepare and submit proposals to furnish flooring products and installation services to the University of California (“UC” or “University”), in accordance with the requirements set forth in this RFP.

Supplier agrees to make available products and services to any UC location or participating agency upon the terms, conditions and pricing set forth in an agreement awarded in response to Supplier’s proposal. Additionally, all awards made pursuant to this solicitation will be made available nationally through OMNIA Partners member agencies.”

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- CalUSource website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA
- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 13th, 2019 proposals were received from the following offerors:

- Bentley Mills, Inc.
- Tarkett USA Inc.
- Shaw Industries
- Mohawk Carpet Distribution, L.P.
- Milliken & Company
- Mannington Commercial
- Interface Americas Inc.

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with Tarkett USA Inc. and proceeding with contract award upon successful completion of negotiations.

The University of California, OMNIA Partners and Tarkett USA Inc. successfully negotiated a contract, and the University of California executed the agreement with a contract effective date of April 15th, 2020.

Contract includes:

- Carpet
- Vinyl
- Modular flooring
- Rubber flooring
- Linoleum

Term:

Initial five (5) year agreement from April 15th, 2020 through April 14th, 2025 with the option to renew for five (5) additional one-year periods through April 14th, 2030.

Pricing/Discount:

- Discount off list price
- Labor pricing by region

OMNIA Partners Web Landing Pages: [Tarkett USA Inc. Cooperative Contract | Contract Documentation \(omniapartners.com\)](#)