

March 7, 2018

Mr. Leonard F. Ferro  
President  
Tandus Centiva US LLC  
311 Smith Industrial Blvd.  
Dalton, GA 30721

Re: Award of Contract #R171703

Dear Mr. Ferro:

Per official action taken by the Board of Directors of Region 4 Education Service Center, on February 27, 2018, National IPA is pleased to announce that Tandus Centiva US LLC has been awarded an annual contract for the following, based on the sealed proposal (RFP #17-17) submitted on October 12, 2017:

**Commodity/Service**

**Supplier**

Commercial Floor Coverings

Tandus Centiva US LLC

This contract is effective July 1, 2018 and will expire on June 30, 2021. As indicated above, your Contract # is R171703. This contract may be renewed annually for an additional two (2) years if mutually agreed by Region 4 ESC/National IPA and Tandus Centiva US LLC.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Michael Lasley, Director, Contracting, assigned to your contract at phone #615-236-9072 or [michael.lasley@nationalipa.org](mailto:michael.lasley@nationalipa.org)

Sincerely,

*Michael Lasley*

Michael Lasley, CPPB  
Director, Contracting – Public Sector