

University Response to Questions

eBid #3280-20-7210

University of Nebraska Pest Solutions

Addendum 1

Issue Date: August 5, 2020

Section 1:

University Response to Vendor questions received:

Vendor Questions	University Response.
<p>1. Will a bid bond, as outlined in the UN Bidder Requirements, be required for this event?</p>	<p>Not required.</p>
<p>2. Questions regarding Attribute 86, below, from website: What trade publications are commonly leveraged by Omnia Partners to meet this commitment? What level of advertising (frequency; financial investment; etc.) is expected to be in compliance? Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to: Design and publication of national and regional advertising in trade publications throughout the term of the Master Agreement</p>	<p>Trade publications and advertising levels vary by contract/service as it is negotiable. There is not anything specifically defined outside of what is already included in the Administration Agreement, OMNIA Partners attachment, and Supplier's response (as what the Supplier commits to helps define their compliance).</p>
<p>3. Question regarding clarification on Attribute 88, below, from website: For clarification, the statement below appears to state that the Omnia Partners information would be hosted on the Supplier website (e.g., a special area on the Terminix Commercial website). However, we believe this should actually read the reverse – that we commit to providing the information and maintaining this on the Omnia Partners website in this area - https://public.omniapartners.com/contracts?hsCtaTracking=ed87f162-7fd3-44a2-b12b-855caded08c1%7C986bf247-a5b3-40de-8620-ca1bb80b83aa. Can you please clarify to be sure we are understanding the intent correctly. Provide a detailed ninety-day plan beginning from award date of the Master Agreement describing the strategy to market the Master Agreement to current Participating Public Agencies, existing Public Agency customers of Supplier, as well as to prospective Public Agencies nationwide immediately upon award, to include, but not limited to: Dedicated OMNIA Partners internet web-based homepage on Supplier's website with: OMNIA Partners standard logo; Copy of original Request for Proposal; Copy of Master Agreement and amendments between Principal Procurement Agency and Supplier; Summary of Products and pricing; Marketing Materials; Electronic link to OMNIA Partners' website including the online registration page; A dedicated toll-free number and email address for OMNIA Partners.</p>	<p>OMNIA Partners does maintain a microsite for supplier's with contract information and documentation that is managed by OMNIA Partners however this section is in addition to that. Most awarded supplier's advertise the award and contract information on their site however, this is negotiable (as it can be dependent on a Supplier's organizational policies). If there are any items a supplier cannot do or items a supplier would like to negotiate, suppliers are to include that information as part of their proposal.</p>

4.	Is there a list of buildings with building type and square footage and/or number of units (for dorms)?	There is not. The award of this bid may be utilized by University of Nebraska Lincoln Housing and the University of Nebraska at Omaha as well as nationally by all OMNIA Partners Participating Public Agency for this reason, a listing is not feasible.
5.	Do you have a list of properties that will be requiring service? I understand all 4 campuses will be included, however it would be helpful to have more detailed information including addresses, number of buildings, dorms, kitchens, classrooms, common areas, etc.	Please see University Response to question 4.
6.	Are we able to conduct a physical inspection at each respective location? If so, could you provide a list of contact information that coordinates with each campus?	It is not. The award of this bid may be utilized by University of Nebraska Lincoln Housing and the University of Nebraska at Omaha as well as nationally by all OMNIA Partners Participating Public Agency for this reason, a physical inspection is not feasible.
7.	We have two branches bidding, Omaha and Lincoln. Would you like them summited on the same eBid or separate. Just want to make sure so I don't duplicate Orkin's account on eBid.	Submission together or separate is the bidder's business decision. The award of this bid may be utilized by University of Nebraska Lincoln Housing and the University of Nebraska at Omaha as well as nationally by all OMNIA Partners Participating Public Agency, therefore a national response is also welcome.

Section 2:

Additional Document Clarification

1. **Scope of Work “3280-20-7210 Scope of Work”, OMNIA Partners National Contract Section, paragraph 4**
Remove the first sentence that reads ‘The Board of Regents of the University of Nebraska anticipates spending approximately \$X over the full potential Master Agreement term for Pest Control Products and Services. *The remaining items in this paragraph and section shall remain.*

2. **Attachment A “Solicitation Attachment”, Exhibit A, Section 1.3 Estimated Volume**
Remove the first sentence from Section 1.3 Estimated Volume and replace with the following: The dollar volume purchased under the Master Agreement is estimated to be approximately \$10M annually. *The remaining items in this paragraph and section shall remain.*

Section 3:

Pre-bid Meeting Attendance

Lynn McAlpine, University of Nebraska (Host)
 Jessica Goforth, OMNIA Partners
 Gregory Bason, OMNIA Partners
 Brad Truncali, Terminix
 Deborah Toth, Orkin LLC
 Bryton Stoltenberg, Orkin Pest Control
 Lauren Harris, Terminix Commercial
 Cody Glau, Orkin