



PEST CONTROL PRODUCTS AND SERVICES
Executive Summary

Lead Agency: THE UNIVERSITY OF NEBRASKA

Solicitation: 3280-20-7210

RFP Issued: JULY 13, 2020

Pre-Proposal Date: JULY 20, 2020

Response Due Date: AUGUST 28, 2020

Proposals Received: #3

Awarded to: The Terminix International Company Limited Partnership

The Board of Regents of the University of Nebraska for and on behalf of the University of Nebraska-Lincoln issued 3280-20-7210 on July 13, 2020, to establish a national cooperative contract for Pest Control Products and Services.

The solicitation included cooperative purchasing language in the Scope of Work section under OMNIA Partners National Contract:

Board of Regents of the University of Nebraska, as the Principal Procurement Agency, defined in ATTACHMENT A, has partnered with OMNIA Partners, Public Sector (“OMNIA Partners”) to make the resultant contract (also known as the “Master Agreement” in materials distributed by OMNIA Partners) from this solicitation available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit (“Public Agencies”), through OMNIA Partners’ cooperative purchasing program. The University of Nebraska is acting as the contracting agency for any other Public Agency that elects to utilize the resulting Master Agreement. Use of the Master Agreement by any Public Agency is preceded by their registration with OMNIA Partners (a “Participating Public Agency”) and by using the Master Agreement, any such Participating Public Agency agrees that it is registered with OMNIA Partners, whether pursuant to the terms of a Master Intergovernmental Purchasing Cooperative Agreement, a form of which is attached hereto on ATTACHMENT A, or as otherwise agreed to. ATTACHMENT A contains additional information about OMNIA Partners and the cooperative purchasing program.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- The University of Nebraska’s website
- OMNIA Partners website
- USA Today, nationwide
- Arizona Business Gazette, AZ
- San Bernardino Sun, CA
- Honolulu Star-Advertiser, HI
- The Advocate – New Orleans, LA

- New Jersey Herald, NJ
- Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- South Carolina website/newsletter (get from Chris White)
- Houston Community Newspapers, Cy Creek Mirror, TX
- Deseret News, UT
- Richmond Times, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Kennebec ME Journal

On August 28, 2020 proposals were received from the following offerors:

- Orkin, LLC
- Presto X
- The Terminix International Company Limited

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter into negotiations with The Terminix International Company Limited Partnership and proceeding with contract award upon successful completion of negotiations.

The University of Nebraska and The Terminix International Company Limited Partnership successfully negotiated a contract, and the University of Nebraska executed the agreement with a contract effective date of APRIL 9, 2021.

Contract includes:

- Inspection services
- Standard pests (cockroaches, mice, rats, house ants, clothes moths, silverfish, centipedes, millipedes, earwigs, house crickets, spiders [excluding black widow and brown recluse], paper wasps and their nests
- Premium pests (fleas, flies, ticks, black widow spiders, brown recluse spiders, bees and stinging insects, stored product pests, termites, wood-boring beetles, bed bugs, mosquitoes, birds, wildlife, and any other pests not specified
- Also able to offer exclusion services/small repairs for pest-proofing, cleaning and site disinfecting
- Suite of additional solutions to include: janitorial/deep cleaning services to a pest control standard mitigation; reconstruction and contents managements services to resolve water, mold and other damage; and small repairs and exclusion work

Term:

Initial five-year agreement from April 9, 2021 through April 8, 2026 with the option to renew for three (3) additional one-year periods through April 8, 2029.

Pricing: Pricing available upon request. Pricing is divided between non-food (retail and warehouse) and food service areas.