

## Q&A Board

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### Subject = Attachments- void of identity (The Chariot Group)

### Public Thread

Q: Just to be clear, is attachment D (1,2,3) the only attachment that needs to be anonymous ?

Question added by: William Barnes

1/29/2020 11:56 AM MST

A: Attachment E also needs to be anonymous.

Answered by: Michael Glenn

1/29/2020 1:14 PM MST

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### Subject = Attachment B (SHI INTERNATIONAL CORP)

### Public Thread

Q: Can you please elaborate on the responsibilities of the Project Lead as indicated in Attachment B? Also, is this the only personnel title that we are meant to respond to?

Question added by: Dan Pressley

1/29/2020 9:11 AM MST

A: The project lead will be the primary person responsible for the contract and it's execution. This is the primary person we are asking for a response about.

Answered by: Michael Glenn

2/4/2020 9:13 AM MST

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### Subject = Peripherals Requirements (SHI INTERNATIONAL CORP)

### Public Thread

Q: The Peripheral Devices product category states that items should not connect to a user's network. Is this to mean that we cannot offer any printers, or other peripherals, that utilize a WiFi connection?

Question added by: Dan Pressley

1/29/2020 6:17 AM MST

A: That is correct. If there was to be a change in policy down the road that allowed for items that utilize a WiFi connections, then those would be allowed at that point. For now, they are not allowed.

Answered by: Michael Glenn

1/29/2020 3:37 PM MST

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### Subject = Value Added Items - Cost and Schedule Impact % (CDW Government LLC.)

### Public Thread

Q: Attachment D, D3 Value Added Items – Cost % impact and Schedule % impact seem to be correlated to the WRR that is no longer a part of the solicitation. Typically, these sort of metrics are services related, and this solicitation is product based. Will the State remove the Cost % and Schedule % requirement? If the State wishes to keep this requirement, will you clarify what is needed?

Question added by: Matt Flood

1/27/2020 3:32 PM MST

A: Value Add can still be applicable for goods based solicitations. Things like "free shipping on orders over X" could be a value add and would have a cost savings percentage associated. Value add does not always need a Cost % or Schedule % if that value add isn't applicable to one. Both Cost % and Schedule % do not need to be included for each value add if it doesn't apply.

Answered by: Michael Glenn

1/29/2020 3:12 PM MST

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### Subject = Punch-Out Capabilities (CDW Government LLC.)

### Public Thread

Q: The solicitation details the requirements for an online marketplace platform. Considering the extensive breadth of the contract accessibility, how does the State intend to accommodate users who prefer integration with existing punch-out solutions?

Question added by: Matt Flood

1/27/2020 10:51 AM MST

A: The State is looking for individual marketplaces for each respective vendor who submits, so these would be separate to any existing punch-out solutions for users to decide which contracts to use.

Answered by: Michael Glenn

1/27/2020 3:36 PM MST

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### Subject = Compliance Monitoring (CDW Government LLC.)

### Public Thread

Q: The solicitation explains that a more dynamic pricing structure ensures best value for users relative to a past practice of pricing based on percentage off list price. How does the State intend to monitor the resulting contract(s) to confirm users are receiving best value through the selected online marketplace(s) compared to other publicly solicited statewide contracts?

Question added by: Matt Flood

1/27/2020 10:50 AM MST

A: By going after a market driven pricing structure, the State intends to receive the best value/pricing for the current market situation. It will also be up to end users of the contracts to compare and determine what is in their best interest/value price wise. If contracts have higher than market pricing, those contracts will receive less usage through comparison to the other contracts in the portfolio.

Answered by: Michael Glenn

1/29/2020 3:10 PM MST

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**Subject = Managing Sign-Ons (CDW Government LLC.)**

**Public Thread**

Q: o In the solicitation, the State has noted the potential for multiple marketplaces. The RFP indicates that an online marketplace(s) with dynamic pricing would address the transactional, day-to-day needs of its users. However, several marketplaces may inhibit the speed and ease-of-use required to identify, compare price, and purchase transactional items. How does the State plan to manage a multi-marketplace, customer experience among its own users and eligible OMNIA users?

Question added by: Matt Flood

1/27/2020 10:50 AM  
MST

A: The State publishes all contracts within a contract portfolio together so that end users can quickly see what contracts are out there. It is then on the end users to determine which contracts they wish to search and compare for the best pricing available to them. Once the end users have access to each marketplace, they will be able to quickly log in to each to search and compare pricing.

Answered by: Michael Glenn

1/29/2020 3:20 PM MST

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**Subject = remaining parts of the Information Technology Cata (GovConnection, Inc.)**

**Public Thread**

Q: Upon an award for the Information technology market place for peripherals is there a process to add the remaining parts of the information technology catalog, such as systems, client devices, networking equipment, etc. ?

Question added by: Robert Bush

1/27/2020 8:35 AM MST

A: It is intended that, upon award, entire catalogs of vendors will be available to users of the contract. The exceptions would still remain for those items prohibited by statute.

Answered by: Michael Glenn

1/29/2020 1:18 PM MST

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**Subject = Extension Request (CDW Government LLC.)**

**Public Thread**

Q: In order to ensure the State receives the best pricing and strongest response, we request a 10 business day extension til Feb 20.

Question added by: Matt Flood

1/27/2020 8:02 AM MST

A: Right now we feel that the time frame is adequate and we will not be doing an extension.

Answered by: Michael Glenn

1/29/2020 1:16 PM MST

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**Subject = market place (Custom X-Ray Imaging Inc)**

**Public Thread**

Q: I don't see anywhere you are asking for medical equipment, imaging equipment , Digital equipment for all medical & veterinary will you be looking to add this to the market place as well ? Medical tables etc..

Question added by: Tonya Wiertzema

1/24/2020 4:33 PM MST

A: This group might be something we consider in the future, however, at this time we don't have a specific category just for medical equipment.

Answered by: Michael Glenn

1/29/2020 1:15 PM MST

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**Subject = Amendments (Steelcase Inc.)**

**Public Thread**

Q: I am still deciding on whether to bid or not. Looks like there have been a number of amendments, yet I am having trouble accessing them to review. Do I have to hit "intend to bid" in order to access them? If I do that and decide not to bid, can I then change it to "No Bid"? How can I access the amendments to review?

Question added by: Kevin Loubert

1/24/2020 3:18 PM MST

A: I am not sure, however, it is worth hitting "Intend to Bid" to be able to click around the solicitation and ensure you can view the amendments. Then if you want to change to "No Bid" later on, you can do that. Most of the amendments revolved around adding attachments and modifying the market basket items.

Answered by: Michael Glenn

1/24/2020 4:14 PM MST

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**Subject = Attachment A- SOU Standard Terms & Conditions, #21 (The Chariot Group)**

**Public Thread**

Q: I understand that the contractor would be responsible for the liability associated with freight to be FOB destination. I wanted to confirm that the actual freight charges are pre- pay and add, and not included in the unit price.

Question added by: William Barnes

1/24/2020 3:06 PM MST

A: That is correct, however, it will be up to the vendor to determine whether or not they want to offer free shipping for certain items or other incentives for shipping.

Answered by: Michael Glenn

1/27/2020 3:43 PM MST

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**Subject = Information Technology Category Market Basket - P5 (GovConnection, Inc.)**

**Public Thread**

Q: The 600Vi you suggest is also end of life. These are discontinued and no longer offered by logitech. They are still available at places like Amazon until stock is depleted however they are not available in distribution. Additionally there are not many options left any longer offering noise canceling earbuds, with a 3.5mm pin jack in that price range. It may be best to select another item altogether.

Question added by: Robert Bush

1/24/2020 10:24 AM MST

A: We have decided to go with a bluetooth headset. Please see the change in the items section.

Answered by: Michael Glenn

1/24/2020 2:17 PM MST

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**Subject = Information Technology Category Market Basket - P5 (GovConnection, Inc.)**

**Public Thread**

Q: This item has a very vague description, listing no manufacturer, or model. Is it possible to get a more detailed description?

Question added by: Robert Bush

1/24/2020 8:56 AM MST

A: Yes, we are looking for the Logitech Ultimate Ears 600vi Noise Isolating Headset or equivalent.

Answered by: Michael Glenn

1/24/2020 9:26 AM MST

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**Subject = Information Technology Category Market basket - P3 (GovConnection, Inc.)**

**Public Thread**

Q: Item P3 describes a Clearchat headset however a model is missing and there a number of variants in the clearchat product lineup. All respondents should bid the same item so we compare apples to apples. Should all respondents use model H340 so that pricing is compared using the same item from all vendors?

Question added by: Robert Bush

1/24/2020 8:54 AM MST

A: The item has been updated to reflect an H390 headset.

Answered by: Michael Glenn

1/24/2020 9:31 AM MST

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**Subject = Information Technology Basket Item P1 - MX800 (GovConnection, Inc.)**

**Public Thread**

Q: This item is discontinued, and the new model is the MX900. Should all respondents use this as the replacement?

Question added by: Robert Bush

1/24/2020 8:51 AM MST

A: Yes, please use the MX900 as the model to be priced.

Answered by: Michael Glenn

1/24/2020 9:32 AM MST

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**Subject = Pricing (GovConnection, Inc.)**

**Public Thread**

Q: The State of Utah is requesting pricing as of 1/25/2020. This is a Saturday. Is it acceptable to use pricing as of 1/27/2020 ?

Question added by: Robert Bush

1/24/2020 7:52 AM MST

A: Yes, the pricing may be current as of 1/27/2020.

Answered by: Michael Glenn

1/24/2020 9:20 AM MST

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**Subject = Webinar (W. W. Grainger (Alt 1))**

**Public Thread**

Q: Do you know when the slide deck and recording from yesterday's webinar will be available?

Question added by: Josh Schofield

1/23/2020 2:07 PM MST

A: The were just uploaded. The link to the recording is in the powerpoint and in the Questions section of the solicitation.

Answered by: Michael Glenn

1/23/2020 3:22 PM MST

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**Subject = Scope of contract (Amazon Business Services)**

**Public Thread**

Q: Would the resulting contracts include all potential items from an online marketplace or are items limited to the 4 "award categories"?

Question added by: Jenny Doherty

1/22/2020 3:18 PM MST

A: The resulting contracts will include all potential items from an online marketplace that fall within the categories that a vendor is awarded for. So if a vendor is awarded for all 4 categories, it would be largely inclusive of all available items.

Answered by: Michael Glenn

1/23/2020 11:36 AM MST

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**Subject = How (Garratt-Callahan)**

**Public Thread**

Q: What needs to be done to be able to be on this inquiry?

Question added by: Jeff Jacobson

1/22/2020 8:57 AM MST

A: By responding fully to the solicitation (filling out and submitting all required items as described in this solicitation) you will be considered and your submission will be evaluated.

Answered by: Michael Glenn

1/23/2020 11:35 AM MST

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**Subject = Group P2 Market Place (GovConnection, Inc.)**

**Public Thread**

Q: Is the State of Utah only looking for pricing for the items listed in the market place, or is it the State of Utah's intention to receive additional pricing in addition to the items specifically called out in each group of the market place? if it is the States intention to receive additional pricing, what is the best method of attaching additional items quoted to this RFP ?

Question added by: Robert Bush

1/22/2020 7:52 AM MST

A: The market basket is only being used for the cost evaluation portion of the solicitation. The intent of the contract is to then open up entire vendor catalogs for the categories awarded. Pricing for entire catalogs does not need to be submitted since the resulting contracts will be based on dynamic pricing and will fluctuate, potentially, daily.

Answered by: Michael Glenn

1/22/2020 8:48 AM MST

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**Subject = Attachment "F1 WRR" (GovConnection, Inc.)**

**Public Thread**

Q: It is our intention to offer products only and no services. That being said is this attachment relevant for us ?

Question added by: Robert Bush

1/20/2020 6:44 AM MST

A: This attachment is not relevant to the solicitation and resulting contracts. It has been removed from the solicitation.

Answered by: Michael Glenn

1/21/2020 11:44 AM MST

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**Subject = Attachment "F1 WRR" (GovConnection, Inc.)**

**Public Thread**

Q: What is this document used for?

Question added by: Robert Bush

1/20/2020 6:43 AM MST

A: This is used more in service based contracts to monitor progress of the project and what risks may be coming up/mitigated. This attachment is not relevant to the solicitation and resulting contracts. It has been removed from the solicitation.

Answered by: Michael Glenn

1/21/2020 11:45 AM MST

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**Subject = Attachment "G" (GovConnection, Inc.)**

**Public Thread**

Q: If we are already an Omnia vendor do we still need to submit attachment "G" ?

Question added by: Robert Bush

1/20/2020 6:43 AM MST

A: Yes, since each solicitation/contract with Omnia is different, they will require a new Attachment G to be submitted.

Answered by: Michael Glenn

1/21/2020 11:46 AM MST

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**Subject = 3% RAF (GovConnection, Inc.)**

**Public Thread**

Q: If we are already an Omnia vendor does the RAF we have already pre-negotiated with Omnia override this 3% RAF or is the 3% RAF in addition to what we already have in place with Omnia ?

Question added by: Robert Bush

1/20/2020 6:43 AM MST

A: The 3% RAF is specific to this contract. Each contract is treated as separate/new in terms of the RAF and any exceptions to it. So the RAF for this contract will only apply for usage on this contract. Any requested exceptions should be submitted with the proposals.

Answered by: Michael Glenn

1/22/2020 8:20 AM MST

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**Subject = Offeror Webinar Google Meeting (GovConnection, Inc.)**

**Public Thread**

Q: How do we insure we get an invite to this pre-bid meeting ?

Question added by: Robert Bush

1/20/2020 6:42 AM MST

A: Everyone who sees this solicitation is already invited. It will be recorded and posted to this solicitation in case vendors are unable to attend the meeting. The link for the meeting is in the description section, at the bottom in the schedule portion. I have also put the link here: [meet.google.com/axf-avqz-wmc](https://meet.google.com/axf-avqz-wmc)

Answered by: Michael Glenn

1/21/2020 11:52 AM MST

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**Subject = Attachment "C" - Pricing (GovConnection, Inc.)**

**Public Thread**

Q: This attachment is asking for a total price, however there are tens of thousands of products within the "Information Technology Category Market Basket". Is there a way you would prefer to review pricing other than a simple total of all products in this category? Would you like to see actual sell prices by product or simply a discount off list by category?

Question added by: Robert Bush

1/20/2020 6:42 AM MST

A: Thank you for bringing this up. Attachment C does not need to be filled out and has been replaced. Cost will be evaluated through the market baskets in the "Items Section" of the solicitation. Please fill out all items in each category that you wish to be considered for.

Answered by: Michael Glenn

1/21/2020 11:43 AM MST

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**Subject = MG20-81 bid (Noble Supply and Logistics)**

**Public Thread**

Q: Good morning, Noble was awarded the contract UTAH CONTRACT # MA2882 ...Can you please let me know if this contract will be recognized for this Bid or if this Bid is for something completely different. <https://www.noble.com/contract-vehicles/state-and-local-government/naspo-valuepoint-program/state-utah-contract> Thank you Cassia Proude Cproude@Noble.com 781-616-1546

Question added by: Cassia Proude

1/9/2020 6:12 AM MST

A: This solicitation won't affect existing contracts with the State of Utah. This is a new contract portfolio. Vendors are encouraged to respond to this solicitation if they meet the scope as it provides an opportunity for another contract if they are awarded.

Answered by: Michael Glenn

1/9/2020 9:07 AM MST