

TOSHIBA

Sent via email to: deborah.bushnell@omniapartners.com

March 29, 2022

Deborah Bushnell, CTSBO
Contract Manager
Omnia Partners, Public Sector

Re: Toshiba Contracts #171405 and #191103 (the "Contracts")

Dear Deborah,

Thank you for the discussion yesterday with our Senior Contract Specialist, Rick Jackson regarding Toshiba's authorized resellers as referenced in the Contracts. Toshiba is already experiencing a high degree of success in its direct leasing program with Omnia members using the lease documents submitted with our response and subsequently amended.

Per our call, in order to clarify the roles of our resellers, and to support further opportunities with Omnia members under the Contracts, going forward, Toshiba's authorized, and approved resellers may take orders and invoice Omnia members using the terms and conditions of the Contracts. The member may choose to execute a third-party lease agreement and the terms and conditions will apply to the lease transaction. All other non-leasing terms and conditions, products and pricing under the Contracts shall be in full force and effect and pricing provided by resellers shall always be less than or equal to approved Contractor pricing.

The Contracts are an effective tool for creating good relationships with Omnia members and we are anticipating accelerated growth in the future. Should you have any further questions, please feel welcome to contact Christina Fisher, Director Bids, Proposals and Contracts at (949) 462-6325 or christina.fisher@tabs.toshiba.com.

Sincerely,



Larry White (Mar 30, 2022 07:15 EDT)

Larry White President and CEO
Toshiba America Business Solutions, Inc.

Cc: Rick Jackson, Toshiba
Bill Lombard, Toshiba