



To: Board of Directors
From: Robert Zingelmann
Date: April 28, 2020
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on January 23, 2020 for RFP #20-01 for **Job Order Contracting Services**. There were fourteen (14) proposals submitted:

- BELFOR USA Group, Inc.
- Brown & Root Industrial Services, LLC
- CORE Construction Services of Texas, Inc.
- Dura Pier Facilities Services, LTD dba Facilities Sources
- F.H. Paschen, S.N. Nielsen & Associates LLC
- FMG Construction, LLC
- HITT Contracting Inc.
- Lee Construction and Maintenance Co. dba LMC Corporation
- Point Alliance Solutions LLC
- RS Commercial Construction, LLC
- Skyler Design Build, LLC
- The Matthews Group, Inc. t/a TMG Construction Corporation
- J.T. Vaughn Construction, LLC
- Weatherproofing Technologies, Inc.

After careful review of all proposals, the Evaluation Team has determined that eight (8) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

RECOMMENDATION

The Evaluation Team recommends the following companies for award based on their response:

| Contract | Vendor | Term of Contract |
|--------------------------------|--|--|
| Job Order Contracting Services | BELFOR USA Group, Inc. Brown & Root Industrial Services, LLC CORE Construction Services of Texas, Inc. Dura Pier Facilities Services, LTD dba Facilities Sources HITT Contracting Inc. RS Commercial Construction, LLC J.T. Vaughn Construction, LLC Weatherproofing Technologies, Inc. | Two (2) years with option of three (3) one year renewals |

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Dr. Pam Wells
Executive Director

From: Robert Zingelmann
Chief Financial Officer, Finance and Operations Services

Date: April 28, 2020

Re: Job Order Contracting Services; RFCSP # 20-01

The Evaluation Committee has reviewed the responses and recommend that the following companies be awarded:

- BELFOR USA Group, Inc.
- Brown & Root Industrial Services, LLC
- CORE Construction Services of Texas, Inc.
- Dura Pier Facilities Services, LTD dba Facilities Sources
- HITT Contracting Inc.
- RS Commercial Construction, LLC
- J.T. Vaughn Construction, LLC
- Weatherproofing Technologies, Inc.

The recommended vendors submitted offers that were determined to be most advantageous to OMNIA Partners, Public Sector members, based upon the bid tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified services outlined in the RFCSP.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous as it limits contract awards to the least number of suppliers necessary to meet the requirements of OMNIA Partners, Public Sector members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let me know if you have any questions.



April 28, 2020

Mr. Brian J. Stack
bstack@tremcoinc.com
Assistant Secretary
Weatherproofing Technologies, Inc.
3735 Green Road
Beachwood, OH 44122

Re: Award of Contract #R200108

Dear Mr. Stack:

Per official action taken by the Board of Directors of Region 4 Education Service Center on April 28, 2020, we are pleased to announce that after successful negotiated terms and conditions, Weatherproofing Technologies, Inc. has been awarded an annual contract for the following, based on the sealed proposal (RFCSP #20-01) submitted on January 23, 2020:

Commodity/Service

Supplier

Job Order Contracting Services

Weatherproofing Technologies, Inc.

This contract is effective May 1, 2020 and will expire on April 30, 2022. As indicated above, your contract # is R200108. This contract may be renewed annually for an additional three (3) years if mutually agreed upon by Region 4 ESC/OMNIA Partners, Public Sector and Weatherproofing Technologies, Inc.

Your participation in the proposal process is appreciated and we look forward to a successful partnership. Please feel free to provide copies of this letter to your sales representative(s) to assist in their daily course of business.

If you have any questions, please contact Ms. Jessica Goforth, the Contract Manager assigned to your contract, at (210) 729-0281 or jessica.goforth@omniapartners.com.

Sincerely,

DocuSigned by:

0B1D33BB0130490...

Robert Zingelmann
Chief Financial Officer, Finance and Operations Services