



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #040522
Entitled

Food Products and Distribution (other than School Food Authorities) with Related Supplies, Technology, and Services

The following advertisement was placed February 15, 2022 in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, the Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, *Biddingo*, *Merx*, *The New York State Contract Reporter* www.nyscr.ny.gov, *PublicPurchase.com*, and February 16, 2022 in Oregon's *Daily Journal of Commerce* and on February 15 and February 22, 2022 in *The Oklahoman*;

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Food Products and Distribution (other than School Food Authorities) with Related Supplies, Technology, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than April 5, 2022, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Ag Spray Equipment	Gourmet Nut
Agility, LLC	HBM Group, Inc. (American Surgline, Medispo)
Alta One, Inc.	IMS, Inc.
America's Best Packaging, Inc.	INTERBORO PACKAGING CORPORATION
AMWEAR USA	Lakes Country Service Cooperative
Atlantic Beverage	Out of the Shell, LLC
BB17, LLC (Simply Clean BB17, Inc.)	Pneumercator Company, Inc.
Ben E. Keith Company	Prime Vendor, Inc.
CCI Worldwide	S.A. Piazza & Assoc., LLC
Custom Truck One Source	SimplyMeats Traceable Distribution, Inc.
Douglas Food Stores, Inc.	Sysco Corporation

EMS LINQ, Inc.	Unipak Corp.
Global Harvest Produce, LLC	US Foods, Inc.
Gold Star Foods	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on April 5, 2022, at 4:38:26 pm CT. Proposals were received from the following:

BB17, LLC (Simply Clean BB17, Inc.)
 Ben E. Keith Company, dba Ben E. Keith Foods
 HBM Group, Inc. (American Surgline, Medispo)
 Sysco Corporation
 US Foods, Inc.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
 Michael Muñoz, CPPB, Procurement Analyst
 Nick Scholer, Procurement Analyst
 Beverly Hoemberg, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal responses from BB17, LLC, and HBM Group, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

Ben E. Keith Company, dba Ben E. Keith Foods, has a lengthy history of providing full-line food distribution services. They can provide a full selection of food products, related supplies, and technology solutions to include their eMenuManage software. Ben E. Keith Foods's sales and service teams are ready to serve Sourcewell participating entities primarily in the southern and midwestern United States. They also offer a proprietary, online ordering system and solid pricing rates.

Sysco Corporation is a leader in the distribution of food products, related supplies, and technology solutions. They offer their eNutrition program to assist in identifying and utilizing ingredients to meet specific nutritional needs at no additional charge. Sysco has a sizeable sales and service staff available to serve Sourcewell participating entities throughout the United States. They are offering competitive incentives in their proposal.

US Foods, Inc., is a prominent distributor of food products, food service-related supplies, and complementary technology solutions. Examples of the tools offered include Master List Management, Recipes on Demand®, and Menu Profit Builder Pro solutions. US Foods will serve Sourcewell participating entities throughout the United States through their robust sales and service force. They are providing strong pricing incentives.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #040522 to:

Ben E. Keith Company, dba Ben E. Keith Foods
Sysco Corporation
US Foods, Inc.

#040522-BEK
#040522-SYC
#040522-USF

The preceding recommendation was approved on May 25, 2022.

DocuSigned by:

James Voelker

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

Michael Muñoz

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Michael Muñoz, CPPB, Procurement Analyst

DocuSigned by:

Nick Scholer

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Nick Scholer, Procurement Analyst

DocuSigned by:

Beverly Hoemberg

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Beverly Hoemberg, Procurement Analyst

STATEMENT OF COMPLIANCE

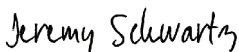
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #040522 for Food Products and Distribution (other than School Food Authorities) with Related Supplies, Technology, and Services**.

The committee accepted, deemed responsive, evaluated, and recommended one proposal for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendation set forth above is approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:


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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer