



**Proposal Evaluation**  
**Food Products and Distribution (other than School Food Authorities) with Related Supplies, Technology, and Services RFP #040522**

	Possible Points	BB17, LLC	Ben E. Keith Company	HBM Group, Inc.	Sysco Corporation	US Foods, Inc.
Conformance to RFP Requirements	50		39		42	44
Pricing	400		301		328	340
Financial Viability and Marketplace Success	75		61		69	68
Ability to Sell and Deliver Service	100		72		78	83
Marketing Plan	50		36		38	44
Value Added Attributes	75		65		63	70
Warranty	50		39		39	43
Depth and Breadth of Offered Equipment, Products, or Services	200		178		180	188
<b>Total Points</b>	<b>1,000</b>		<b>791</b>		<b>837</b>	<b>880</b>
<b>Rank Order</b>			<b>3</b>		<b>2</b>	<b>1</b>

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