

US Foods #112917-USF

Pricing for contract #112917-USF offers Sourcewell participating agencies the following discounts:

The prime Vendor Lead Agency Award is a best value program that offers off invoices discount and rebates for program utilization and performance. No fees to participate.

This program leverages aggregated purchases totaling more than \$1.5 billion annual foodservice spend from thousands of members operating in education, healthcare, corporate, and municipality trades. This program not only factors in the volume of your organization but adds that to the largest national volume scale optimizing your pricing and enhanced qualitative offerings.

This program offers access to nationally contracted food and supply products through the US Foods relationship with Vizient. Firm pricing on many contracts for the school year and choice in product selection provides you with unparalleled value.

The financial value of this program is realized by members at the time of invoice in the form of discounts and rebate credits. This value is immediate, truly reducing food cost at the time of delivery, no waiting for rebate checks.

Program Discounted Manufacturer Agreements Key Benefits

- Financial Value is OFF INVOICE Upfront Savings
- 260+ Manufacturer Agreements Products You Know and are Using
- More than 30,000 contracted products with savings on average of 20%
- Insulate against Market Swings with Inflation Protection - contracts provide price protection, often firm pricing and pre-negotiated price increase caps helping to hedge against un-sustained price increases and inflation swings.
- Program offers product and brand choices, and you determine quality price value that is best for your operation and menu

A US Foods representative will work with you to identify your specific requirements and review the options available to meet your goals and priorities.

Upon request, US Foods will provide a competitive analysis of your particular requirements for both service and pricing. This analysis would be based on the agency's current purchasing method compared with the structured and measurable pricing available.

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