


Form G
FOOD PRODUCTS AND DISTRIBUTION WITH RELATED EQUIPMENT, SUPPLIES, AND SERVICES



	Possible Points	Indianhead Foodservice Distributor	The Multi-Unit Group	US Foods, Inc.
Conformance to Terms/ Conditions to Include Documentation	50	31	45	33
Pricing	400	314	344	314
Financial, Industry and Marketplace Successes	75	59	67	70
Bidder's Ability to Sell/ Service Contract Nationally	100	45	87	86
Bidder's Marketing Plan	50	37	44	45
Value Added Attributes	75	57	68	67
Warranty Coverages and Information	50	44	43	41
Selection and Variety of Products and Services Offered	200	159	176	182
Total Points	1,000	746	874	838
Rank Order		3	1	2


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