

# What Our Customers Say About OMNIA Partners



**TEXAS TECH**  
UNIVERSITY.

“Texas Tech University Hospitality Services began its partnership with the team in 2006. It continues to be one of the best decisions we have made.”

*Our prime vendor, US Foods®, has been a vital partner in making our standardization program a huge success.*

*Through both US Foods and OMNIA Partners, we have many tools available to continually evaluate products, ensuring best value for us and our customers. The PinPoint program spans over 40 categories, so we are able to select products that are under contract to maximize our earning potential.*

*We have found our partners to be extremely supportive, and we have been able to develop a very strong relationship over these past 11 years.”*

- Kirk Rodriguez

Director, Hospitality Services, Texas Tech University

Texas Tech  
University Fun Fact

Texas Tech University earned the prominent Carnegie Tier One Research designation in 2016 and holds a student population of over 37,000.

## OMNIA Partners and US Foods

### Our Value Proposition

#### Economic Value

Deeply Discounted Product Agreements  
Operational Incentives – Off Invoice  
New Customer Rebate  
Committed to Transparency

#### Industry-Leading Technology

Business Intelligence  
Nutritional Information  
Marketing and Allergen Claims  
Locally Sourced Flag  
Operations Excellence

#### Cost Management Solutions

Powerful Tools to Help Improve Revenue and Control Costs  
Education and Networking

#### Proactive Service and Account Management

Commitment to Innovation, Quality, Food Safety and Sustainable Practices  
Dedicated Service and Support Teams  
Focused on Your Success  
QSP – Quality Service Process

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Our program's purchasing power affords you the ability to save and obtain reduced product costs. We offer incentives for order size, payment type, volume and being a new customer – all off invoice. Our comprehensive offering of 250+ manufacturer agreements, yielding an average savings of 20%, helps to insulate you from market and inflation swings.

US Foods is one of America's leading foodservice distributors for restaurants, healthcare, education, hospitality and government dining services. We offer a national distribution program with an emphasis on local service support. US Foods has been an awarded distribution partner since 1993; 24 years of earned and trusted partnership.

Together, we focus on your success by bringing you innovative solutions and ideas. We always conduct business with integrity and a commitment to excellence, safety and environmental responsibility. We have proactive account management teams that will work to earn your business every day!

**OMNIA**  
PARTNERS

**US.**  
FOODS®