



Request for Contract Update

Pursuant to the terms of contract number R180404 for Ergonomic Solutions Contractor must notify and receive approval from Region 4 ESC when there is an update in the contract. No request will be officially approved without the prior authorization of Region 4 ESC. Region 4 ESC reserves the right to accept or reject any request.

VARI Sales Corporation
_____ hereby provides notice of the following update on
(Contractor)
this date 9/28/2021.

Instructions: Contractor must check all that may apply and shall provide supporting documentation. Requests received without supporting documentation will be returned. This form is not intended for use if there is a material change in operations, such as assignment, bankruptcy, change of ownership, merger, etc. Material changes must be submitted on a "Notice of Material Change to Vendor Contract" form.

Authorized Distributors/Dealers
____ Addition
____ Deletion
____ Supporting Documentation

Price Update
____ Supporting Documentation

Products/Services
____ New Addition
____ Update Only
____ Supporting Documentation

Discontinued Products/Services
____ Supporting Documentation

States/Territories
____ Supporting Documentation

Other _____
____ Supporting Documentation

Notes: Contractor may include other notes regarding the contract update here: (attach another page if necessary).
Reference attached excel sheet for updated pricing


Submitted By: Pamela Pletz

Title: ContractsManager

Email Address: pamela.pletz@vari.com

Approved by Email: Date 9/29/2021 | 2:31 PM CDT

Denied by Email: Date _____

Region 4 ESC: 
0B1D33BB0130490...
Robert Zingelmann



September 3, 2021

Dear Customer,

At Vari, we take pride in offering consistent and transparent pricing to all our fans. Due to unforeseen increases in inflation pressure, we are implementing a price increase on our products.

We are experiencing broad-based cost increases across our supply chain including significant increases in:

- Ocean Freight
- Domestic Freight
- Raw Materials

As of November 1, 2021, we will be implementing a price increase with a weighted average of 9.42%. All SKU-level details on specific items are attached. Quotes provided with previous pricing will be honored for 30 days – the expiration date can be found on your quote.

We value your business and partnership and are dedicated to continuing to bring you the best products, innovation, service, and value in the marketplace. This increase will support our continued delivery on this commitment. Should you have any questions, please contact Vari's Contracts Team (contracts@vari.com).

Sincerely,

A handwritten signature in blue ink, appearing to read "Kevin Wierenga", is written over a light blue horizontal line.

Kevin Wierenga
Senior Vice President, Sales

US Product Price Sheet

	SKU	Item	List
Sit Stand Converters	45198	VariDesk® Cube Corner® 36 (Black)	\$ 495.00
	49884	VariDesk® Cube Plus® 40 (Black)	\$ 460.00
	49742	VariDesk® Laptop 30™ (Black)	\$ 195.00
	49357	VariDesk® ProPlus™ 30 (Black)	\$ 345.00
	42431	VariDesk® ProPlus™ 36 (Black)	\$ 395.00
	49856	VariDesk® ProPlus™ 36 (Black) - TAA	\$ 395.00
	49857	VariDesk® ProPlus™ 36 (White)	\$ 395.00
	49858	VariDesk® ProPlus™ 48 (Black)	\$ 495.00
	45015	VariDesk® Tall 40 (Black)	\$ 575.00
	49942	Portable Laptop Stand	\$ 125.00
Mats	49866	Standing Mat 34x20 - GSA	\$ 55.00
	400780	Standing Mat 36x24 - GSA	\$ 65.00
	49892	The ActiveMat®	\$ 115.00
Electric Standing Desks	400821	Electric Standing Desk 48x30 (Black) - G2	\$ 695.00
	400819	Electric Standing Desk 48x30 (Butcher Block) - G2	\$ 695.00
	400820	Electric Standing Desk 48x30 (Dark Wood) - G2	\$ 695.00
	400818	Electric Standing Desk 48x30 (Reclaimed Wood) - G2	\$ 695.00
	400802	Electric Standing Desk 48x30 (White) - G2	\$ 695.00
	401075	Electric Standing Desk 48x30 + Tray (Butcher Block) G2	\$ 745.00
	401074	Electric Standing Desk 48x30 + Tray (Reclaimed Wood) G2	\$ 745.00
	401078	Electric Standing Desk 48x30 + Tray (White) G2	\$ 745.00
	401077	Electric Standing Desk 48x30 + Tray (Black) G2	\$ 745.00
	401076	Electric Standing Desk 48x30 + Tray (DarkWood) G2	\$ 745.00
	401435	Electric Standing Desk 60x24 (Butcher Block)	\$ 755.00
	401384	Electric Standing Desk 60x24 (Reclaimed Wood)	\$ 755.00
	401442	Electric Standing Desk 60x24 (White)	\$ 755.00
	401439	Electric Standing Desk 60x24 (Black)	\$ 755.00
	401437	Electric Standing Desk 60x24 (Dark Wood)	\$ 755.00
	401463	Electric Standing Desk 60x24 with Cable Tray (Butcher Block)	\$ 805.00
	401462	Electric Standing Desk 60x24 with Cable Tray (Reclaimed Wood)	\$ 805.00
	401466	Electric Standing Desk 60x24 with Cable Tray (White)	\$ 805.00
	401465	Electric Standing Desk 60x24 with Cable Tray (Black)	\$ 805.00
	401464	Electric Standing Desk 60x24 with Cable Tray (Dark Wood)	\$ 805.00
	400816	Electric Standing Desk 60x30 (Black) - G2	\$ 795.00
	400814	Electric Standing Desk 60x30 (Butcher Block) - G2	\$ 795.00
	400815	Electric Standing Desk 60x30 (Dark Wood) - G2	\$ 795.00
	400803	Electric Standing Desk 60x30 (Reclaimed Wood) - G2	\$ 795.00
	400817	Electric Standing Desk 60x30 (White) - G2	\$ 795.00
	401080	Electric Standing Desk 60x30 + Tray (Butcher Block) G2	\$ 845.00
	401079	Electric Standing Desk 60x30 + Tray (Reclaimed Wood) G2	\$ 845.00
	401083	Electric Standing Desk 60x30 + Tray (White) G2	\$ 845.00
	401082	Electric Standing Desk 60x30 + Tray (Black) G2	\$ 845.00
	401081	Electric Standing Desk 60x30 + Tray (DarkWood) G2	\$ 845.00
	401140	Electric Standing Desk 72x30 (Black) - G2	\$ 895.00
	401138	Electric Standing Desk 72x30 (Butcher Block) - G2	\$ 895.00
401139	Electric Standing Desk 72x30 (Dark Wood) - G2	\$ 895.00	
401137	Electric Standing Desk 72x30 (Reclaimed Wood) - G2	\$ 895.00	
401087	Electric Standing Desk 72x30 (White) - G2	\$ 895.00	
401402	Electric Standing Desk 72x30 with Cable Tray (Butcher Block) G2	\$ 945.00	
401401	Electric Standing Desk 72x30 with Cable Tray (Reclaimed Wood) G2	\$ 945.00	

401405	Electric Standing Desk 72x30 with Cable Tray (White) G2	\$ 945.00
401404	Electric Standing Desk 72x30 with Cable Tray (Black) G2	\$ 945.00
401403	Electric Standing Desk 72x30 with Cable Tray (Dark Wood) G2	\$ 945.00
400866	Electric Standing Desk - Rotate Cable Tray (Black) - G2	\$ 50.00
400867	Electric Standing Desk - Rotate Cable Tray (White) - G2	\$ 50.00

Monitor Arms

48003	Dual-Monitor Arm	\$ 250.00
41513	Dual-Monitor Arm 180 Degree	\$ 150.00
48017	Monitor Arm + Laptop Stand	\$ 225.00
48002	Single-Monitor Arm	\$ 150.00

Storage

400742	File Cabinet (Slate)	\$ 350.00
400719	File Cabinet (White) - GSA	\$ 350.00
400388	Lateral File Cabinet (Slate)	\$ 700.00
400718	Slim File Cabinet	\$ 330.00
400744	Slim Storage Seat	\$ 330.00
400743	Storage Seat	\$ 350.00
401374	Low Locker (Black)	\$ 700.00
401324	Low Locker (Grey)	\$ 700.00
401371	Locker (Black)	\$ 675.00
401322	Locker (Grey)	\$ 675.00
401372	Two -Tier Locker (Black)	\$ 800.00
401286	Two -Tier Locker (Grey)	\$ 800.00
401373	Four-Tier Locker (Black)	\$ 1,000.00
401323	Four-Tier Locker (Grey)	\$ 1,000.00
401325	Locker Single End Panel	\$ 105.00
401407	Low Locker Single End Panel	\$ 55.00

Lighting

42686	LED Task Lamp + Wireless Charger (Black)	\$ 125.00
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Power

43369	Power Hub	\$ 85.00
42007	Power Strip 8ft	\$ 35.00
43148	Power Strip 15ft	\$ 50.00
43158	Power Strip 25ft	\$ 60.00
400005	Beam Kit 48	\$ 350.00
400007	Beam Kit 60	\$ 400.00
400009	Beam Kit 72	\$ 450.00
400006	Beam 48 Extension Kit	\$ 300.00
400008	Beam 60 Extension Kit	\$ 350.00
400010	Beam 72 Extension Kit	\$ 400.00
400509	3' Dekko Whip (Liquid Tight)	\$ 55.00
400510	4' Dekko Whip (Liquid Tight)	\$ 60.00
400511	6' Dekko Whip (Liquid Tight)	\$ 70.00
400512	10' Dekko Whip (Liquid Tight)	\$ 70.00
400513	12' Dekko Whip (Liquid Tight)	\$ 80.00
400514	15' Dekko Whip (Liquid Tight)	\$ 85.00
400515	18' Dekko Whip (Liquid Tight)	\$ 85.00
400516	20' Dekko Whip (Liquid Tight)	\$ 85.00
400517	24' Dekko Whip (Liquid Tight)	\$ 85.00
400518	25' Dekko Whip (Liquid Tight)	\$ 85.00
400907	48" Dekko Power Pack - Starter Kit (2+2)	\$ 95.00
400908	48" Dekko Power Pack - Extension Kit (2+2)	\$ 110.00
400909	60" Power Pack - Starter Kit (2+2)	\$ 100.00
400910	60" Power Pack - Extension Kit (2+2)	\$ 115.00
400911	72" Power Pack - Starter Kit (2+2)	\$ 105.00
400912	72" Power Pack - Extension Kit (2+2)	\$ 120.00
400846	Dekko-6' extra flex whip	\$ 70.00
400847	Dekko-12' Extra Flex Whip (9/16")	\$ 90.00
400848	Dekko-18' Extra Flex Whip (9/16")	\$ 90.00

Seating

400767	Active Seat	\$ 275.00
400665	Drafting Chair	\$ 385.00
401539	Drafting Chair- Grey	\$ 415.00
47257	Metal Conference Chair w/ Cushion (Set of 2)	\$ 295.00
400663	Task Chair	\$ 330.00
401493	Task Chair- GSA	\$ 330.00
401537	Task Chair Grey	\$ 360.00
400664	Task Chair w/Headrest	\$ 385.00
401494	Task Chair w/Headrest- GSA	\$ 385.00
401538	Task Chair w/ Headrest Grey	\$ 415.00
401104	Vari® Nesting Chair (Black) S/2 - GSA	\$ 500.00
45377	Wood Chair (Espresso) Set of 2	\$ 295.00
49789	Wood Chair (Slate) Set of 2	\$ 325.00
47258	Wood Conference Chair (Slate) Set of 2	\$ 365.00
401382	Café Chair (Shadow Grey)	\$ 400.00
401037	Café Chair (Sand Grey)	\$ 400.00
401387	Tall Café Chair (Sand Grey)	\$ 450.00
401383	Tall Café Chair (Shadow Grey)	\$ 450.00
401530	Upholstered Desk Chair (Sterling Grey)	\$ 275.00
401531	Upholstered Desk Chair (Azure Blue)	\$ 275.00

Tables

45756	Table 48x24 (Butcher Block)	\$ 425.00
46000	Table 48x24 (Reclaimed Wood)	\$ 425.00
45622	Table 48x24 (White)	\$ 425.00
43188	Table 60x24 (Black)	\$ 525.00
41887	Table 60x24 (Black) - GSA	\$ 525.00
46077	Table 60x24 (Butcher Block)	\$ 525.00
46292	Table 60x24 (Dark Wood)	\$ 525.00
42205	Table 60x24 (Dark Wood) - GSA	\$ 525.00
46100	Table 60x24 (Reclaimed Wood)	\$ 525.00
46010	Table 60x24 (White)	\$ 525.00
41888	Table 60x24 (White) - GSA	\$ 525.00
46110	Table 60x30 (Butcher Block)	\$ 625.00
46133	Table 60x30 (Reclaimed Wood)	\$ 625.00
46293	Table 60x30 (White)	\$ 625.00
401177	Flip Top Table 59x24 (Black)	\$ 600.00
401252	Flip Top Table 59x24 (White)	\$ 600.00
401375	Flip Top Table 71x24 (Black)	\$ 650.00
401376	Flip Top Table 71x24 (White)	\$ 650.00
43190	Conference Table (Reclaimed Wood)	\$ 1,200.00
401050	Conference Table (Butcher Block)	\$ 1,200.00
401051	Conference Table (White)	\$ 1,200.00
43653	Standing Conference Table (Butcher Block)	\$ 1,600.00
43762	Standing Conference Table (Reclaimed Wood)	\$ 1,600.00
43312	Standing Conference Table (White)	\$ 1,600.00
46188	Standing Meeting Table (Butcher Block)	\$ 650.00
46190	Standing Meeting Table (Reclaimed Wood)	\$ 650.00
46241	Round Table (Butcher Block)	\$ 650.00
46246	Round Table (Reclaimed Wood)	\$ 650.00
45253	Multi-Purpose X-Frame Table (Reclaimed Wood)	\$ 850.00

Privacy

400762	Acrylic Privacy Panel 30	\$ 105.00
401107	Acrylic Shield 30	\$ 105.00
401011	Acrylic Shield 30 - Single pack	\$ 105.00
401108	Acrylic Shield 30 (Set of 4)	\$ 420.00
42669	Acrylic Modesty Panel 48	\$ 135.00
45249	Acrylic Privacy Panel 48	\$ 135.00
42002	Acrylic Modesty Panel 60	\$ 155.00

43734	Acrylic Privacy Panel 60	\$ 155.00
45372	Acrylic Accessory Panel 60	\$ 225.00
401536	Acrylic Modesty Panel 72	\$ 175.00
401369	Flip Top Training Table Modesty Panel 5'	\$ 125.00
401370	Flip Top Training Table Modesty Panel 6'	\$ 135.00
400724	Felt Privacy + Modesty Panel 30 (Light Gray)	\$ 160.00
400766	Felt Privacy + Modesty Panel 30 (Light Gray) (Set of 4)	\$ 640.00
400755	Felt Privacy + Modesty Panel 48 (Light Gray)	\$ 200.00
400759	Felt Privacy + Modesty Panel 48 (Light Gray) (Set of 4)	\$ 800.00
400756	Felt Privacy + Modesty Panel 60 (Light Gray)	\$ 275.00
400760	Felt Privacy + Modesty Panel 60 (Light Gray) (Set of 4)	\$ 1,100.00

Markerboards

400351	Marker Board 72x48	\$ 675.00
42461	Mobile Glass Board 40x72 (Frameless)	\$ 850.00

Privacy

400088	Privacy Booth	\$ 5,500.00
400730	Privacy Booth - Gen 3 - GSA	\$ 5,500.00
400089	Privacy Booth with Skylight + LED Task Lamp (Black)	\$ 5,500.00

Soft Seating

400713	Arm Chair (Deep Grey)	\$ 650.00
401396	Arm Chair (Sand Grey)	\$ 650.00
401015	Arm Chair (Shadow Grey)	\$ 650.00
400592	Arm Chair (Navy)	\$ 650.00
401394	Armless Seat (Silver Grey)	\$ 575.00
401044	Armless Seat (Aqua Green)	\$ 575.00
400614	Armless Seat (Deep Grey)	\$ 575.00
400580	Armless Seat (Grey)	\$ 575.00
400613	Armless Seat (Navy)	\$ 575.00
401017	Black/Brass Side Table	\$ 425.00
400619	Coffee Table	\$ 530.25
400616	Corner Seat (Deep Grey)	\$ 600.00
401043	Corner Seat (Aqua Green)	\$ 600.00
401393	Corner Seat (Silver Grey)	\$ 600.00
400582	Corner Seat (Light Gray)	\$ 600.00
400615	Corner Seat (Navy)	\$ 600.00
401049	High Back Chair (Fabric)	\$ 1,350.00
401048	High Back Chair (Faux Leather)	\$ 1,350.00
401040	High Back Lounge Chair (Burnt Orange)	\$ 1,150.00
401381	Highback Lounge Chair (Shadow Grey)	\$ 1,150.00
400593	High Back Sofa (Light Gray/Navy Accent)	\$ 2,395.00
400604	Laptop Side Table	\$ 215.00
401026	Large Ottoman (Sand Grey)	\$ 695.00
401028	Large Ottoman (Shadow Grey)	\$ 695.00
400586	Large Ottoman (Light Gray)	\$ 695.00
400585	Large Ottoman (Navy)	\$ 695.00
400643	Lounge Chair (Deep Grey)	\$ 650.00
400611	Lounge Chair (Navy)	\$ 650.00
400603	Lounge Table	\$ 550.00
401016	Contemporary Coffee Table	\$ 624.75
401021	Large Nesting Table	\$ 685.00
401409	Small Nesting Table	\$ 375.00
401042	Contemporary Three-Seat Sofa (Sandstone)	\$ 1,995.00
401388	Contemporary Three-Seat Sofa (Silver Grey)	\$ 1,995.00
400669	Round Coffee Table	\$ 450.00
400602	Round Side Table	\$ 350.00
400618	Sectional Ottoman (Deep Gray)	\$ 450.00
401045	Sectional Ottoman (Aqua Green)	\$ 450.00
401395	Sectional Ottoman (Silver Grey)	\$ 450.00
400583	Sectional Ottoman (Light Gray)	\$ 450.00

400617	Sectional Ottoman (Navy)	\$ 450.00
400581	Sectional Table	\$ 275.00
400589	Small Ottoman (Green)	\$ 425.00
401030	Small Ottoman (Sand Grey)	\$ 425.00
401031	Small Ottoman (Shadow Grey)	\$ 425.00
400590	Small Ottoman (Light Blue)	\$ 425.00
400588	Small Ottoman (Light Gray)	\$ 425.00
400587	Small Ottoman (Navy)	\$ 425.00
400720	Three-Seat Sofa (Deep Grey)	\$ 1,995.00
401389	Three-Seat Sofa (Moss Green)	\$ 1,995.00
401390	Three-Seat Sofa (Silver Grey)	\$ 1,995.00
401392	Three-Seat Sofa (Shadow Grey)	\$ 1,995.00
400725	Three-Seat Sofa (Navy)	\$ 1,995.00

QuickFlex Walls

Call	QuickFlex Wall Panels-Regular	\$ 1,095.00
Call	QuickFlex End Panels	\$ 1,095.00
Call	QuickFlex Wall Panels-Small	\$ 1,095.00
Call	QuickFlex Wall Panels-Regular	\$ 1,095.00
Call	QuickFlex Door	\$ 2,090.00
Call	QuickFlex Freestanding Panels	\$ 1,095.00
Call	QuickFlex Door	\$ 2,090.00
Call	QuickFlex Wall Panels-Small	\$ 1,095.00
Call	QuickFlex End Panels	\$ 1,095.00
Call	QuickFlex Freestanding Panels	\$ 1,095.00
Call	QuickFlex Doorless	\$ 1,595.00
Call	QuickFlex Doorless	\$ 1,595.00

Effective 11.1.2021

Pricing and product availability are subjected to change. | Tax added in states where required. | Free shipping to the contiguous US. For patent and trademark information, visit Vari.com/patents | ©2020 VariDesk®, LLC. All Rights Reserved.