



October 30, 2019

Stephen Menke  
Business Development – Government & Education  
Williams Scotsman, Inc.  
901 S. Bond Street, Suite 600  
Baltimore, MD 21231-3357  
[stephen.menke@willscot.com](mailto:stephen.menke@willscot.com)

Re: Renewal Award of Contract #R160101

Dear Mr. Menke:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on October 22, 2019, Region 4 ESC is pleased to announce that Williams Scotsman, Inc. has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on March 10, 2016, and subsequent performance thereafter:

**Contract**

Modular Buildings, Portable Storage, and Relocatable Walkways

The contract will expire on June 30, 2021, completing the fifth year of a five-year term contract. The contract is available through OMNIA Partners, Public Sector. Your designated OMNIA Partners, Public Sector contact is Michael Lasley, at (615) 236-9072 or [michael.lasley@omniapartners.com](mailto:michael.lasley@omniapartners.com).

The partnership between Williams Scotsman, Inc., Region 4 and OMNIA Partners, Public Sector can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their daily course of business.

Sincerely,

DocuSigned by:  
  
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Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services