

AGENDA ITEM

Approval of contract award for internet service provider for TEA Texas connect program.

BACKGROUND INFORMATION/ADMINISTRATIVE CONSIDERATIONS

The Region 4 Board of Directors awards contracts, each with an initial term and annual renewals, for use by Region 4 ESC and the membership of OMNIA Partners, Public Sector. The products and/or services solicited were advertised, evaluated and awarded in accordance with Texas purchasing laws.

The Administration has reviewed the recommendation for award associated with the RFP and has determined that awarding the following companies a contract represents the best overall value to Region 4 and the membership of OMNIA Partners, Public Sector.

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
<p>Internet Service Provider for TEA Texas Connect Program</p>	<p>AT&amp;T Corp. Big Bend Telephone Company Charter Communications Operating, LLC Comcast Cable Communications Management, LLC Eastex Telephone Coop., Inc. Hill Country Telephone Cooperative, Inc. (HCTC) AMG Technology Investment Group <i>dba</i> Nextlink North Texas Telephone Company Peoples Poka Lambro Telephone Cooperative, Inc. Totelcom Communications, LLC Wes-Tex Telephone (WTTC) Wes-Tex Telecommunications, Ltd. (WTTL) Windstream Services, LLC WT Services Inc</p>	<p>Three (3) years with option of two (2) one-year renewals</p>

## RECOMMENDED MOTION

I move that the Board approve a three (3) year contract with the option of two (2) one-year renewals for internet service provider for TEA Texas connect program as presented.

## CONTACT

Pam Wells  
Robert Zingelmann



To: Board of Directors  
From: Robert Zingelmann  
Date: June 29, 2021  
Subject: Recommendation of Contract Award

Region 4 ESC held a RFP opening on May 18, 2021 for RFP # 21-08 for **Internet Service Provider for TEA Texas Connect Program**. There were twenty (20) proposals submitted:

- AT&T Corp.
- Big Bend Telephone Company
- Charter Communications Operating, LLC
- Comcast Cable Communications Management, LLC
- Eastex Telephone Coop., Inc.
- Hill Country Telephone Cooperative, Inc. (HCTC)
- Net Ops Communications, LLC
- AMG Technology Investment Group *dba* Nextlink
- North Texas Telephone Company
- Peoples
- Poka Lambro Telephone Cooperative, Inc.
- Santa Rosa Telephone Coopertive Incorporated
- Texoma Communications LLC, *dba* TekWav
- Totelcom Communications, LLC
- USFon Inc.
- Viasat Inc.
- Webatron Internet Solutions, Inc.
- Wes-Tex Telephone Coop (WTTC) Wes-Tex Telecommunications, Ltd. (WTTL)
- Windstream Services, LLC
- WT Services Inc

After careful review of all proposals, the Evaluation Team has determined that fourteen (14) companies demonstrated the ability to provide the products and services outlined in the solicitation while offering competitive pricing to the members.

#### CONSIDERATION

Award of annual contract in compliance with the bid laws of the State of Texas is recommended.

**RECOMMENDATION**

The Evaluation Team recommends the following companies for award based on their response:

<b>Contract</b>	<b>Vendor</b>	<b>Term of Contract</b>
Internet Service Provider for TEA Texas Connect Program	AT&T Corp. Big Bend Telephone Company Charter Communications Operating, LLC Comcast Cable Communications Management, LLC Eastex Telephone Coop., Inc. Hill Country Telephone Cooperative, Inc. (HCTC) AMG Technology Investment Group dba Nextlink North Texas Telephone Company Peoples Poka Lambro Telephone Cooperative, Inc. Totelcom Communications, LLC Wes-Tex Telephone (WTTC) Wes-Tex Telecommunications, Ltd. (WTTL) Windstream Services, LLC WT Services Inc	Three (3) years with option of two (2) one year renewals

Support documentation has been attached for your reference.

Enclosure: Bid Tab Summary



To: Deborah Bushnell  
Contract Manager

From: Robert Zingelmann  
Chief Financial Officer, Finance and Operations Services

Date: June 29, 2021

Subject: Approval of Contract Award

Per official action taken by the Board of Directors of Region 4 Education Service Center (ESC) on June 29, 2021 the following contracts were approved as presented:

➤ **Internet Service Provider for TEA Texas Connect Program**

- AT&T Corp.
- Big Bend Telephone Company
- Charter Communications Operating, LLC
- Comcast Cable Communications Management, LLC
- Eastex Telephone Coop., Inc.
- Hill Country Telephone Cooperative, Inc. (HCTC)
- AMG Technology Investment Group *dba* Nextlink
- North Texas Telephone Company
- Peoples
- Poka Lambro Telephone Cooperative, Inc.
- Totelcom Communications, LLC
- Wes-Tex Telephone (WTTC) Wes-Tex Telecommunications, Ltd. (WTTL)
- Windstream Services, LLC
- WT Services Inc

Contract is effective August 1, 2021. If you have any questions, please let me know.