

# Delivering Outcomes That Matter To You

#### **ABOUT MCKINSTRY**

We're a national leader in designing, constructing, operating and maintaining high-performing buildings. From new construction and ongoing operations to adaptive reuse and energy retrofits, we provides a single point of accountability across the entire building lifecycle. McKinstry focuses on people and outcomes to ensure the built environment serves owners, operators and occupants alike. McKinstry is your trusted partner for the life of your building.

#### **SERVICES**

- Facility Assessments
- Energy Retrofits
- Commissioning
- Energy Management
- Renewables
- Street Lighting

#### **CLIENTS**

- K-12 Schools
- Higher Education
- City and County Governments

#### **CONTRACT INFORMATION**

Contract Number: 1158
Lead Agency: Port of Portland
Phone Number: 855.831.1201
Email: andrewwi@mckinstry.com

More Information:

https://www.omniapartners.com/ publicsector/contract/suppliercontracts/mckinstry For nearly two decades, McKinstry has helped clients make critical facility improvements that save money, improve energy efficiency and assure occupant comfort as an Energy Services Company (ESCO) using the Energy Savings Performance Contract (ESPC) procurement model. With offices across the United States, we can deploy our subject matter experts who understand your unique facility needs anywhere in the country.

Our knowledge of the built environment has helped our clients' deliver projects that are impactful and meaningful to local communities. We provide the design, construction, and financial insight needed to reduce capital costs, increase revenue, and maximize the value of taxpayer dollars.

# Our Approach

We understand and appreciate our clients have a long history working with their facilities, and we will build upon this knowledge to help ensure the right operational outcomes are achieved on each project, every time.

McKinstry approaches every ESPC project using the following process proven to yield high-quality outcomes:

# **EVALUATE**

- Identify goals and objectives
- Assess infrastructure needs, analyze utility data, and interview staff
- Define project criteria
- Identify preliminary list of improvement measures

#### STUDY

- In-depth study and pricing of selected improvement measures
- Establish energy
   baseline
- Pursue grants and rebates, secure financing
- Set construction schedule
- Determine commissioning and M&V plan

# **IMPLEMENT**

- Select and manage subcontractors
- Secure permits
- Procure and install equipment
- Manage budget and construction
- Ensure worksite safety
- Commission project

# VERIFY

- Provide as-builts and manuals and train
- Report on actual savings
- Perform ongoing commissioning and energy management







#### **BENEFITS**

#### Scalable, Flexible Approach

Our process allows us to tailor services and scopes of work to account for uniqueness of building function and system complexity, project timing, phasing, technology needs, and budget constraints. No project is too large or too small.

#### **The Lowest Cost Provider**

Our years of multi-disciplinary experience delivering energy performance contracting services, combined with our staffs' knowledge of ongoing building operations, ensures we are cost effective for first cost, and our long-term cost is the lowest.

# **Vendor Neutral Service Provider**

With McKinstry, you aren't deciding ahead of time to align with a specific product vendor – we focus on the right solution for you.

# **Get Started Today**

Energy services projects can seem broad and overwhelming. Let us help you navigate your facility improvements:

#### **Free Energy Benchmarking**

McKinstry uses client data, ENERGY STAR and our own internal databases to compare your facility's energy use performance to other similar facilities to develop a rough savings potential.

### Free Walk-Though Audit

Site investigations and interviews help us identify improvements that meet your financial, facility, and operational objectives.

# **Exclusive Re-Light America Program**

LED road lighting is a cost-effective retrofit that is often overlooked. Our program to Re-light American Roadways is a turn-key solution to convert roadway lighting in our communities.

# ABOUT OMNIA PARTNERS, PUBLIC SECTOR

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide. Through the economies of scale created by OMNIA Partners, our participants now have access to an extensive portfolio of competitively solicited and publicly awarded agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.



