



## DIRECT CATEGORY PORTFOLIO

Members of OMNIA Partners gain immediate access to market-leading direct and indirect category agreements.

**OMNIA**  
P A R T N E R S

# DIRECT CATEGORY PORTFOLIO

OMNIA Partners and its vast network creates maximum buying **power** for our members and provides **access** to a robust portfolio of market-leading agreements. From program demand and selection, to mid-course correction and long-term strategy, our members **trust** that we will help them optimize their businesses.

**And now, uniquely through the power of OMNIA Partners, you can gain immediate access to direct materials and indirect materials through OMNIA Partners Enterprise; specializing in Corporate Services, Facilities, IT & Telecom, Travel, and Human Resources. (please see our Enterprise Category Portfolio)**

## DIRECT MATERIAL OFFERINGS\*

CATEGORY	SUPPLIER	DESCRIPTION
Aluminum Extrusions	Iowa Aluminum, Inc., Samuel, Son & Co.	Fabrication and customization of aluminum extrusion shapes which include solids, hollows, semi-hollows, and heat sinks to service variety of industries.
Castors	Blickle, Colson Group USA	Wheels and castors for every application! Swivel castors, fixed castors, heavy duty castors, light duty castors and much more.
Castings	Baker Mfg. Co. - Casting Division	Gray and ductile iron castings for various industries such as Agriculture, Engine and Motor Manufacturers, Industrial Equipment, Power Transmission, and Specialty Machinery/Equipment.
Contract Manufacturing, Metal Fabrication	DeWys Manufacturing Inc.	Services include every aspect of the production process, from the initial design to the complete nished and assembled end product.
Consulting (Metals Industry)	MetalMiner	Unique insight, analysis and visibility for global metal prices, as well as pragmatic tools in metals and metals-related markets.
Consulting (Mexico)	Grupo Prodensa	Mexico sourcing service with a focus and commitment to locate, fully evaluate and approve Mexico vendors.
Custom Electronic Controls	Elan Industries	Electronic controls for ovens (gas & electric), refrigerators, conveyor ovens, ice making, ware washing, ventilation, lighting, and other applications.
Electrical	VANTAGE GROUP	Supports the electrical supply needs of the multiple location industrial and commercial customer.
Electronics, Electrical	Hughes-Peters	Interconnect, passive and electromechanical products that provide value-added solutions to customers.
Engineered Components and Sub-Assemblies	UCA Group Inc.	OEM assembles and components for various industries including Aerospace, Medical Equipment, Electronics, Material Handling, and Automotive.
Fasteners	Endries International, Inc., Fastenal	Standard fasteners, including square bolts, hex bolts, carriage bolts, plow bolts, cap screws, lag screws, nuts, studs and rivets - come in many types and sizes for a variety of applications.
Faucets, Fittings	T&S Brass and Bronze Works, Inc.	Faucets, fittings and specialty products and accessories for the foodservice, industrial, commercial plumbing and laboratory markets.
Gas Valves	Copreci	Components, regulation and control systems for gas cooking equipment including thermostatic valves, pilots, analyzers, electric thermostats and complete electronic control systems for gas heaters.
Gaskets	Ilpea Industries/Holm Industries, Specialty Gaskets, Inc.	Gaskets available in custom colors, profiles, sizes and materials for heavy industrial users with high-temperature sealing, shielding and insulation applications.
Glass, Tempered Glass	Fastemp Glass Company	Glass in virtually every style on the market today, including tempered, cut, drilled, edge worked, silk screened, and sand blasted.
Hardware	Austin Hardware, Eckart and Finard	Quality products including drawer slides, continuous hinges, gas springs, bumpers, drawer pulls, locks, latches, and cable ties.

CATEGORY	SUPPLIER	DESCRIPTION
Heating Elements	Backer EHP Inc., Zoppas Industries	Heating solutions for all major residential, commercial, and industrial segments including: Food Preparation & Service Equipment OEMs, Oven Lighting, Refrigeration, HVAC, Space Heater, Water Heater, Residential Appliance OEMs, Compressor, Manufacturing/ Processing Equipment, Medical Equipment, and Transportation Equipment.
Industrial Gases, Safety PPE and Hardgoods	Airgas, Inc., Praxair and NexAir	Industrial, medical and specialty gases, welding, safety and related products.
Industrial Minerals and Blasting Equipment	AGSCO	New and used equipment for many brands of blasting, vibratory, and cleaning equipment.
Industrial Wire and Cable	Cobra Wire & Cable, a Div. of EIS, Inc.	Comprehensive inventory of wire and cable as well as a full line of lugs, reducers, tubing, ladder rack, and other cable related items.
Inspection, Product Testing, Agency Certification	Intertek	Innovative and bespoke Assurance, Testing, Inspection and Certification solutions for operations and supply chains.
Insulation - Thermal, Acoustical	Fabrication Specialties Inc., Pacor, Inc.	Fabrication of non-metallic materials, specializing in thermal-acoustical insulation, to exact customer specifications for OEM production, commercial construction or industrial maintenance.
Labels, Nameplates, Decals	J & J Nameplate and Label Co., LLC, Labeltape	Decals, labels, and plates along with a wide variety of silk-screened and flexo products, including pressure sensitive, vinyl, foil, Mylar, overlays, Lexan, aluminum, and custom die cutting and serializing are available.
Logistics, Third Party Logistics	Re Trans Freight	Technology-enabled business process outsourcing, serving transportation and logistics needs.
Metal Recycling Services	Columbus Recycling, United Scrap Metal, Inc.	Full-service metal recyclers in the U.S.; purchases, processes, markets and recycles metal commodities.
Metal Stamping	HTT, Inc., Precision Stamping Products, Inc., Prime Stainless Products	Forming, stamping and machining of a wide variety of materials from carbon steel to stainless steel to aluminum and zirconium.
Metal Toll Processing	Main Steel	Specialty processor and polisher of stainless steel, aluminum, and high nickel alloy products.
MRO	Fastenal, Grainger Industrial Supply	Maintenance, repair, operating (MRO) supplies and services, including material handling equipment, safety and security, electrical products, power and hand tools, plumbing supplies, janitorial and maintenance, building and home inspection, vehicle, and various items focused on facilities maintenance.
Motors	ELPROM srl/GEM, Motor Sourcing Inc., Trident Motion Technologies	AC and DC motors and gear motors, air moving devices, and other electro-mechanical components.
Motors, Bearings & Power Transmission	Bearing HQ, Motion Industries, Kaman	Industrial supplies, safety products, bearings; mechanical, electrical, and fluid power transmission parts; and hose products.
Nameplates, Logos and Decorative Functional Parts	Signature4	OEM product identification name plates, logos and decorative and functional parts that enhance a products' performance and image.
Packaging, Corrugated	Georgia Pacific - WI, Pratt Industries, RTI	Wide range of specialized packaging products including corrugated packaging, thermoformed plastic, fabricated foam products and pressure sensitive labels.
Packaging Supplies	Caliber Packaging, Ruskin Group, Supply One	Industrial packaging products and solutions
Pipes, Valves, Fittings	Main Line Supply, O.E.M. Products, LLC.	Malleable, brass, copper, compression and PVC pipe fittings, nipples, brass valves, castings, cold nshed steel bars, tubular products and custom machined parts.
Plastics Parts and Components	Caprock Manufacturing, Davies Molding Inc.	Vertically integrated services include product design, prototyping, mold making and a wide range of finishing processes.
Plastics - Resin	RTI	Comprehensive solutions for managing resin, plastic and paper packaging categories.
Powder Coating, Paint	Trimite Coatings	Wrinkle, leatherette, smooth, translucent, texture & metallic powder coating finishes
Pumps - Gear	Haight Pumps	Simple, rugged and dependable internal gear pumps. Applications include: refrigerant systems, lubrication systems, filtration systems(hot oil), fueling, injection, and marine.

CATEGORY	SUPPLIER	DESCRIPTION
Rubber Products	Mid-Atlantic Rubber Company	Rubber grommets, bushings, bumpers, extrusions, vacuum products, mounts, seals, plugs, gaskets, die-cuts and a variety of other products.
Stainless, Carbon, and Aluminum Sheet, Coil and Processing	Kloeckner Metals, Samuel, Son & Co., Limited	Processes and distributes carbon, stainless, aluminum and specialty metals to global customers.
Steel Strapping, Plastic Strapping	Samuel Strapping Systems	Steel strapping, polyester strapping, polypro strapping, strapping accessories, coding and labeling, edge protection, strapping tools, tool repair, seals, buckles, stretch film and stretch film machines.
Temp Services (Engineers)	Total Outsource Inc., Intertek Consulting Services	Engineering, manufacturing and custom software development for engineering applications and integrated document management solutions.
Valves, Pumps, Solenoid	Dispensing Components Inc.	Embedded touch panels, water valves, pumps, beverage technology, and dispensing components.
Wire Harnesses	CAI, Eltec, Rayx Engineering, LLC	Wire harnesses, cable assemblies, power supply cords, circuit boards, controllers, and remote monitoring.

*\*This is a sample of our robust Direct Materials category offerings*

# OMNIA

PARTNERS

OMNIA Partners is the nation's largest, most trusted and most experienced group purchasing organization (GPO) in procurement and supply chain management. We're a shared services organization shaping the future of group purchasing, both in the public and private sectors, delivering unparalleled scale, experience, and expertise. We provide our members and supplier partners unmatched value and resources to help them optimize their businesses. OMNIA Partners will continue to drive economies of scale to execute more contracts, in more verticals, with transparent, value-driven pricing. Learn how we can help you soar past every growth goal and marker of success at [www.omniapartners.com](http://www.omniapartners.com)