



OMNIA

PARTNERS

POWER

ACCESS

TRUST

Reshaping the Future of Purchasing

Find out how an OMNIA Partners membership can provide immense value to your organization and will enhance your procurement world.

Membership at a Glance



Serving Both the Private and Public Sectors



Ultimate Solutions No Matter the Company Size



Limitless Partnership Potential
Creating Leverage, Expertise and Influence



No Fees and No Obligation



The Most Expansive Network in Procurement



Strength in Numbers:
Thousands of Purchasing Professionals, Sales Leaders and Executives All Sharing Aligned Goals



Regional Summits, Expos, Conferences, and Events



Thought Leadership and Industry Insights

Who is OMNIA Partners?

OMNIA Partners is the largest and most experienced organization in group purchasing and supply chain management. Covering both the private and public sectors, we unite industry-leading buying power and world-class vendors to offer an extensive portfolio of sourcing solutions and partnerships.

Through economies of scale, our members and supplier partners are able to execute more contracts, in more verticals, with transparent, value-driven pricing. The collection of solutions we offer includes direct and raw materials, indirect materials and services, and value-added offerings covering all strategic spend categories that organizations manage both inside and outside of procurement.

Our members and supplier partners benefit from the power and associations we have across a multitude of industries, as well as the premier access they get to products, services and customers. This creates the unparalleled value and unmatched resources our members and suppliers can trust to reach their full potential.

OMNIA Partners is dedicated to helping our members and suppliers soar past every growth goal and marker of success. Together we are going well beyond what procurement previously knew to be possible.

Who We Serve



ENTERPRISE CORPORATIONS



FORTUNE 1000



BUSINESS



MANUFACTURERS

What We Offer



DIRECT MATERIALS & SERVICES



INDIRECT MATERIALS & SERVICES

GPOs Effectively Deliver on the Most Important Value Drivers

A SIMPLIFIED BUYING PROCESS

As organizations focus on higher-level objectives, sourcing teams are being stretched thin and face diminishing returns on their everyday responsibilities. Today, procurement is expected to be a more strategic and trusted business partner that enables business success while reducing costs. GPOs vet the suppliers, negotiate the programs and locate valuable opportunities so members can hit the sourcing ground running.

INCREASED SPEND INFLUENCE

Some strategic categories can take three months or even longer to finalize the contract. This causes lost savings to add up during the substantial amount of time required to reach an agreement and implement. Taking the category to a GPO can result in a faster route to more significant savings through programs prebuilt on aggregated group spend.

BENCHMARKED RESULTS

GPOs stay on top of pricing trends and benchmark their own rates. Members benefit from this data, especially when GPOs are used to close gaps in categories where procurement's availability to assist is limited. GPOs establish an assessment process to help clients understand their potential savings and make an informed business decision on whether to leverage the category or to source on their own, making their cost of doing business lower.

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“I’m convinced that group purchasing organizations are a game changer as they continue to broaden their portfolio and help corporate sourcing teams optimize and rebalance capabilities and skill sets.”

**Global Indirect Procurement
Director, Xylem Inc.
OMNIA Partners Member**

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“OMNIA Partners allows us to achieve greater leverage in our sourcing and supply chain programs and acts an extension of us as a category management partner. We’re able to magnify our purchasing power many times fold and are able to achieve a greater service level through our programs with OMNIA Partners.”

**Director of Supply Chain
Liberty Tire Recycling
OMNIA Partners Member**



85%

experience double digit savings

“

“20% of the Fortune 1000 currently use a GPO and 85% of the time these companies save more than 10%.”

| **Spend Matters**

POWER

BETTER PRICING AND REDUCED RISK

As part of the largest network in group purchasing, members of OMNIA Partners benefit from increased buying power, which yields cost-effective pricing, timely turnarounds and better contracts. We focus on the entire purchasing process, using market intelligence to help our members make informed sourcing decisions and build quality depth in the supply chain.

ACCESS

STREAMLINED AND COST-EFFECTIVE PROCUREMENT

With unmatched access to top supplier partners representing a robust portfolio of goods and services, members of OMNIA Partners can streamline their sourcing processes and greatly improve the overall quality of their business operations. Our highly rated events, summits and conferences are great venues for procurement leaders and experts to share insights and best practices in purchasing and business today.

TRUST

HIGH-QUALITY PRODUCTS AND SERVICES

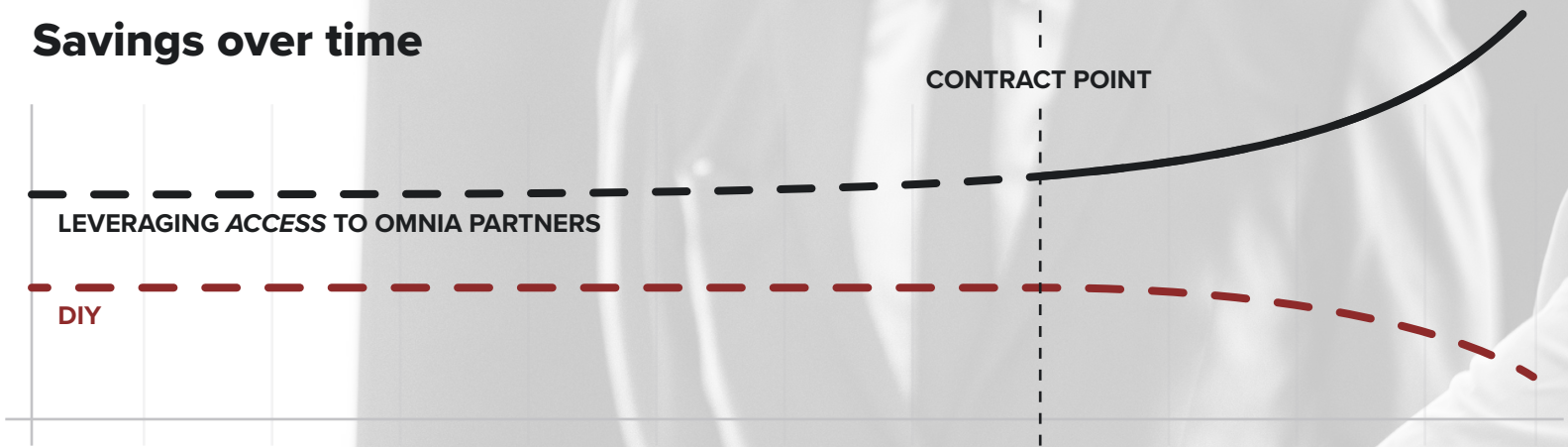
Each supplier has been thoroughly vetted to ensure they are a market leader that will deliver exceptional quality, reducing a member’s lead time to market and guaranteeing they receive the best value for their spend. OMNIA Partners enables members to build valuable, long-term relationships with world-class supplier partners.

The OMNIA Partners Difference

Speed to Savings

OMNIA Partners covers several stages of the procurement process upfront so that you can hit the ground running to achieve greater savings, more quickly and for longer, compared to doing it yourself (DIY). The contract savings and value grow exponentially over time as we help manage your programs, enabling you to always do more with less.

Savings over time



Assess Opportunities

Qualify Suppliers

Develop Specifications

Negotiate Agreements


Implement Partnerships


Manage Relationships

By leveraging access to OMNIA Partners, you could reinvest up to 500 sourcing hours ***per category***

The Most Valued and Trusted Resource in Group Purchasing

 <https://www.omniapartners.com/privatesector/category-offerings>

 info@omniapartners.com

 866-875-3299

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“Joining OMNIA Partners is a no-brainer. You’re leveraging spend across multiple client companies and going to the marketplace with all that spend so that you’re getting the benefit as one big collective group.”

Corporate Manager
Global Logistics & Indirect
Sourcing SPX Corporation
OMNIA Partners Member