KONICA MINOLTA

ENTERPRISE CONTENT MANAGEMENT

TRUSTED SOLUTIONS

SHAREPOINT PRACTICE

The Konica Minolta Business Solutions (KMBS) SharePoint Practice strength is time to value. From a global perspective to a dedicated local-team, we provide agile/broad-skills with fewer people. We have strong Microsoft/ Community partnerships and resources to deliver customer expectations. Our goal is to provide SharePoint as a service oriented platform, to promote user-adoption and maturity.

- 25 Years in Enterprise Content Management
- Microsoft Collaboration & Content Partner
- Kofax KTM & Total Agility Diamond Partner
- SharePoint Deployment Planning Services Partner
- Business Critical SharePoint Solutions
- Technology Adoption Partner (Early Adoption Program)
- 24/7 Global Support and IaaS Hosting
- Certified Consultants including SharePoint MVP(s)
- BPM/Workflow Mobility Experts
- SharePoint Modernization Intranet in a Box
- Nintex Premier Partner

KONICA MINOLTA BUSINESS SOLUTIONS
SHAREPOINT PROJECT APPROACH

The KMBS, SharePoint consulting team is an established solution provider in a variety of focused disciplines. KMBS's service delivery methodology follows Microsoft Best Practices for SharePoint and provides high caliber professional services in management, technology, and business process automation through a range of industries. Built on a foundation of collaborative teamwork with its clients and technology partners, as well as an in-depth understanding of document and knowledge management, KMBS adds value to all phases of the solution delivery lifecycle.

In delivering successful enterprise document and knowledge management solutions, the following strategic directives guide KMBS consulting practice:

Accurate Requirements Analysis

KMBS spends more time than other consulting companies understanding the customer's business and project requirements and goals. This understanding is documented in a detailed Functional Specification Document.

Clear Communication

Before development starts, KMBS reviews the project documentation with the customer to ensure that customer questions are fully addressed to customer satisfaction. Throughout the project development process, KMBS performs frequent demonstrations of the work in progress to ensure that KMBS is meeting customer expectations. free-up valuable staff time and make requests more convenient for constituents.

Adaptability

KMBS adapts its "best practice methodologies" to accommodate the customer's corporate culture and business processes. It is more important to follow the spirit of best practices instead of a literal interpretation that may not fit its customer's way of doing business. KMBS's clients find KMBS to be "easy to do business with"!

Responsibility

If a problem occurs, KMBS accepts responsibility and correct it promptly, rather than blaming external factors.

Business Value

KMBS achieves significant quantitative and qualitative measurable business results. KMBS makes sure the project will have a compelling return on investment before offering the proposal.

FULL SERVICE SHAREPOINT/OFFICE 365 SOLUTION PROVIDER

- Content Migration & Content Governance Strategy
- Office 365 FastTrack 0365 Cloud Productivity Solutions
- Information Architecture & Taxonomy Design
- ECM & Records Management
- Collaboration & Portals
- Workflow & Mobile Forms
- Custom Development & Branding

MENTORING & BEST PRACTICES

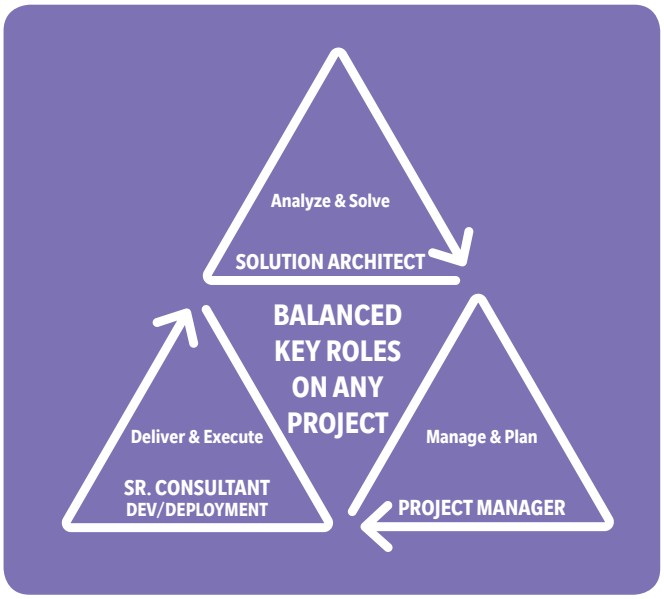
Our Consulting teams support mentoring and best practices methodologies, depending on the request from our customers. We focus on quality assurance as staff is trained to work with a milestone approach including a focus on transparency and open communication with customers.

Our approach to mentoring is optionally train-the-trainer. For our customers to empower themselves, when practical for self-sufficient ongoing support. Our consultants can either work on major projects, or provide a mentoring proof-of-concept approach. This allows a customer to replicate and/or take over a project, as needed.

Focusing on best practices, we have both admin and user training as a customized training focused on real customer scenarios. User Acceptance Training is always important for user adoption and solution maturity.

PROJECT MANAGEMENT

The Project Manager serves as the primary point of contact throughout the project and is directly involved with the development and execution of the solution. They establish the KMBS project plan and schedule, making sure that the right resources are involved at the right time. This allows the Project Manager to provide timelier communication, with greater clarity and visibility, throughout the project implementation.



PARTNERSHIP.

Konica Minolta can help give shape to your ideas and partner with you to achieve your corporate objectives. Contact us to realize opportunities in:

INFORMATION MANAGEMENT
- Enterprise Content Management (ECM)
- Document Management
- Automated Workflow Solutions
- Business Process Automation
- Security and Compliance
- Mobility
- eDiscovery Services

IT SERVICES
- Application Services
- Cloud Services
- IT Security
- Managed IT Services
- IT Consulting & Projects

TECHNOLOGY
- Office Multifunction Business Solutions
- Commercial and Production Printers
- 3D Printers
- Wide Format Printers
- Laptops, Desktops and Computer Hardware
- Servers and Networking Equipment
- Managed Print Services (MPS)
- Managed Enterprise Services

OMNIA Partners is the largest and most experienced organization in purchasing and supply chain management. Covering both the private and public sectors, OMNIA Partners unites industry-leading buying power and world-class vendors to offer an extensive portfolio of sourcing solutions and partnerships. Learn how we can help you soar past every growth goal and marker of success at **www.OMNIAPartners.com.**

LET'S GET STARTED: For more information, contact **OMNIAPartners@kmbs.konicaminolta.us.**

OMNIA PARTNERS

KONICA MINOLTA

KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC.
100 Williams Drive, Ramsey, New Jersey 07446

CountOnKonicaMinolta.com

© 2018 KONICA MINOLTA BUSINESS SOLUTIONS U.S.A., INC. All rights reserved. Reproduction in whole or in part without written permission is prohibited. KONICA MINOLTA and the KONICA MINOLTA logo are registered trademarks or trademarks of KONICA MINOLTA, INC. All other product and brand names are trademarks or registered trademarks of their respective companies or organizations. All features and functions described here may not be available on some products. Design & specifications are subject to change without notice.

Item #: OMNIA-SHARE
11/18-P