



Energy Supply Management Services for OMNIA Partners Enterprise Members

Businesses with facilities across the country must deal with the complexity of multiple utility markets in managing their energy spend. Differences in regulations, market drivers, price structures and supplier competitiveness all must be managed to secure low price energy supply. Price is only half of the equation though and to effectively drive down costs, Members must have insights into their usage trends and energy utilization. As an enterprise member of OMNIA Partners, you have access to a full suite of energy services from Trane that can help reduce risk, leverage the scale

of the OMNIA Partners membership group and reduce energy costs. With over 30 years of experience in the Energy Services space, Trane offers Energy Cost Assessments to find the right solution for your business.

Supplier Contract Details

- Serving OMNIA Partners Private Members since May 2015
- New Master Purchasing Agreement established in June 2019
- Over 650,000,000 kWh of electricity supply negotiated for through the Program
- Over 6,000,000 MMBtu of natural gas supply negotiated for through the Program

OMNIA[®]
PARTNERS

Trane provides the following services to Members through the OMNIA Partners Enterprise Energy Program:

- An assigned Energy Strategy Account Manager to drive outcomes, manage reporting and act as a day-to-day direct contact
- Energy price negotiation for all facilities in deregulated energy markets
- Energy rate analysis and optimization for all facilities in regulated energy markets
- A suite of Energy Market Intelligence publications so Members can monitor energy market trends through organized and meaningful analysis
- Utility bill management and payment services to turn paper utility bills into digital data that can be reported on and drive energy strategy
- Evaluation of sales taxes being assessed for possible exemptions
- Peak load management services to identify the highest cost period of electricity so Members can strategically reduce load for energy cost savings



This package is all available through the OMNIA Partners Enterprise Program, which offers the added benefits:

- No direct fee for service
- Transparent and pre-negotiated volumetric procurement fees
- Additional discounts based on committed energy volumes
- Trane Energy Optics as a value-add “off-site energy audit” based on sourced energy volumes

LET'S GO BEYOND™

Reach out to the Trane Energy Program Manager for OMNIA Partners to identify opportunities to reduce your energy costs.

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