

Cooperative purchasing? Better purchasing.

Securing government services with less hassle.



Core competencies available through the Conduent partnership with National IPA include:

- Mail and print services
- Pension benefits
- Human resources management and outsourcing
- Customer care—a 21st-century, holistic view of your customers, giving them choices that increase satisfaction and giving you information to improve operations
- Transaction processing—proven high-accuracy, high-volume solutions that make billion-dollar operations look easy
- Electronic payment solutions—secure, convenient solutions

What if you could get all the benefits of a rigorous procurement process without the drawbacks of having to perform that process yourself? Now you can access Conduent® services through our unique partnership with National IPA.

A thorough and comprehensive procurement process has enormous benefits. Selecting the right provider makes all the difference for public sector organizations that are tasked with the daunting challenge of providing the best possible services to constituents in the face of rising costs and increasing restrictions. However when procurement processes are inflexible and extensive, they add cost to services. How do you find the right balance?

Cooperative purchasing strategies can help curb those costs. A recent study found that 67 percent of procurement decision-makers in large organizations think that their processes need to be refreshed; the number of these individuals turning to cooperative purchasing options is growing.

Cooperative purchasing features a number of benefits, including:

- reduced administrative burden
- greater efficiency and economy in acquiring goods and services
- cost savings through nationally leveraged pricing
- premium purchasing procedures to ensure competitive contracts

Contracts available through National IPA are competitively solicited and publicly awarded by a government entity. Conduent is honored to be chosen by Region 4 Education Service Center to provide managed business and operational services and solutions.

Diverse needs require a broad portfolio of solutions.

Service categories Conduent offers through the National IPA cooperative contract include:

- Business Process Management
- Child Care and Welfare Management Services
- Human Resources and Human Capital Solutions
- Human Resources Position Management
- Other Managed Business/Operational Services and Solutions



National IPA

National IPA is redefining the future of cooperative purchasing. The cooperative purchasing organization is dedicated to serving public agencies and educational institutions nationwide. All cooperative agreements have been competitively solicited and publicly awarded by a public agency/governmental entity (e.g. state, city, county, public university or school district), utilizing the best public procurement practices, processes and procedures. The lead agencies are independent of the cooperative allowing the agency to be focused on the best value for the agency.

The National IPA team of tenured certified public procurement professionals, supply chain and cooperative purchasing experts is committed to bringing value to agencies nationwide. Participants may leverage one of the largest pools of purchasing potential, allowing them to receive a combined buying power regardless of their entity's size.

Other key advantages include:

- Most experienced team in public procurement, cooperative purchasing and supply chain management
- 141+ combined years public procurement experience
- 260+ combined years cooperative purchasing experience
- Highly regarded for its strong commitment to compliance and is the only national cooperative, whose lead government agency, utilizes a bid process that is ISO-9001 Certified
- Routinely monitors each contract through third-party compliance reviews to ensure vendor accountability.
- Founding Member of National Coalition for Public Procurement (NCPPI)

For more information about the organization, please visit www.nationalipa.org.