

Item Title

ORACLE PRODUCTS AND SERVICES (180233-RFP)

C Number: C-73-19-012-3-00

Action Requested:

Approve the contract for award at an estimate of \$1,000,000 for five years until November 30, 2023 with five one-year renewal options. The effective date of the contract will be December 12, 2018. The purpose of the contract is to provide a purchasing agreement for the acquisition of Oracle products and services.

It is requested by the OPS that the Board of Supervisors approve the subject award to the Most advantageous as recommended.

DLT Solutions LLC

Mythics, Inc.

Board Required Information:

Additional Information:

Expenditure Impact By FY:

n/a

Item Notes:

(12/6/2018 2:21:12 PM) - Step: ClrkOfBrd

User: Nadia Rodriguez

Response: APPROVE

(12/6/2018 2:12:36 PM) - Step: MtlisMgt

User: Kevin Tyne

Response: APPROVE

(12/5/2018 5:34:58 PM) - Step: OMB

User: Mayra Hourigan

Response: APPROVE
Comments:
Recommend approval.

(12/5/2018 3:09:26 PM) - Step: OMB_C2
User: Kirstin Chernin
Response: APPROVE
Comments:
Recommend approval.

(12/5/2018 7:38:39 AM) - Step: CountyAtty
User: Randall Pennington
Response: APPROVE

(12/4/2018 4:37:13 PM) - Step: OMB_C1
User: Jordan Dale
Response: APPROVE
Comments:
Approval recommended

(12/4/2018 4:33:39 PM) - Step: DepartmentChief
User: Sonia Venegas
Response: APPROVE

(12/4/2018 2:57:54 PM) - Step: DeptHead
User: Kevin Tyne
Response: APPROVE

(12/3/2018 2:12:18 PM) - Step: DeptCoor
User: Mirheta Muslic
Response: APPROVE

(12/3/2018 2:11:08 PM) - Step: Originator
User: Mirheta Muslic
Response: APPROVE

(11/29/2018 4:14:39 PM) - Step: MtlMgt
User: Kevin Tyne
Response: APPROVE

(11/29/2018 7:42:46 AM) - Step: OMB
User: Mayra Hourigan
Response: APPROVE
Comments:
Recommend approval.

(11/28/2018 10:07:46 AM) - Step: OMB_C2
User: Kirstin Chernin
Response: APPROVE
Comments:
Recommend approval.

(11/28/2018 8:10:37 AM) - Step: OMB_C1
User: Jordan Dale
Response: APPROVE
Comments:
Approval recommended

(11/28/2018 8:04:14 AM) - Step: CountyAtty
User: Randall Pennington
Response: APPROVE

(11/27/2018 3:58:04 PM) - Step: DepartmentChief
User: Sonia Venegas
Response: APPROVE

(11/27/2018 3:52:18 PM) - Step: DeptHead
User: Kevin Tyne
Response: APPROVE

(11/27/2018 2:10:31 PM) - Step: DeptCoor
User: Mirheta Muslic
Response: APPROVE

(11/27/2018 1:15:33 PM) - Step: Originator

User: Mirheta Muslic

Response: APPROVE

Is there a Financial Impact?

no

Is there related Managing for Results information?

no

n/a

General Item Information

Department: Materials Management

Constellation:

Contact Name: Mirheta Muslic

Phone Number: 602-506-3275

Return To: Mirheta Muslic

Phone Number: 602-506-3275

Location: Supervisors' Auditorium

Board:

Meeting Date: 12/12/2018

Item Tracking

Step	Action	User	Date
Originator	APPROVE	Mirheta Muslic	11/27/2018 1:15:32 PM
DeptCoor	APPROVE	Mirheta Muslic	11/27/2018 2:10:30 PM
DeptHead	APPROVE	Kevin Tyne	11/27/2018 3:52:16 PM
DepartmentChief	APPROVE	Sonia Venegas	11/27/2018 3:58:02 PM
Legal	APPROVE	Randall Pennington	11/28/2018 8:04:13 AM
OMB	APPROVE	Mayra Hourigan	11/29/2018 7:42:45 AM
MtIsMgt	APPROVE	Kevin Tyne	11/29/2018 4:14:38 PM
OriginatorMonitor	RECALL	Mirheta Muslic	12/3/2018 1:21:26 PM
Originator	APPROVE	Mirheta Muslic	12/3/2018 2:11:07 PM
DeptCoor	APPROVE	Mirheta Muslic	12/3/2018 2:12:17 PM
DeptHead	APPROVE	Kevin Tyne	12/4/2018 2:57:53 PM
DepartmentChief	APPROVE	Sonia Venegas	12/4/2018 4:33:38 PM

Legal	APPROVE	Randall Pennington	12/5/2018 7:38:38 AM
OMB	APPROVE	Mayra Hourigan	12/5/2018 5:34:57 PM
MtIsMgt	APPROVE	Kevin Tyne	12/6/2018 2:12:35 PM
ClrkOfBrd	APPROVE	Nadia Rodriguez	12/6/2018 2:21:12 PM
CountyManager	APPROVE	Valerie Beckett	12/7/2018 1:30:43 PM

Board of Supervisors / Directors Approved on 12/12/2018.



MARICOPA COUNTY OFFICE OF PROCUREMENT SERVICES

MEMO: PROCUREMENT SUMMARY RFP

DOCUMENT DESCRIPTION: ORACLE PRODUCTS AND SERVICES

ADVANTAGE DOCUMENT ID #: 180233-RFP

Bid Opening Date: 6-26-18

Procurement Type: 5

Requesting Department (s) and Contact Name(s): OPS (Brian Walsh)

Number of Bids Solicited: 6222

Number of Responses Received: 8

Contract Term: Five years

Renewal Option: Five annual renewals

Contract Hearing Date (BOS Approval Date): 12/12/18

Contract Start Date: 12/12/18

Expiration Date: 11/30/23

Previous Contract number: 13120-RFP

Previous Contract Title: Oracle Products, Services and Solutions

Previous Number of Contractors: 1

Previous Contract Expiration Date: 4/30/19

Previous Contract Total: \$1,000,000

Previous Contract Spend: \$773,042

Previous Contract Length: Five years

Requested Contract Value: \$ 1,000,000

NIGP Code: 20655

1. Eight proposals were received in response to this solicitation. The respondents were

- 1.1 BIAS Corporation
- 1.2 CherryRoad Technologies
- 1.3 Insight Public Sector
- 1.4 Mythics, Inc.
- 1.5 AST Corporation
- 1.6 Immix Technology
- 1.7 DLT Solutions
- 1.8 Vaske Computer, dba Collier IT

2. The purpose of the contract is to: This contract is to establish a nationwide purchasing agreement for the acquisition of Oracle products, services and solutions.

3. Basis of Award: Most advantageous

4. The following vendors, CherryRoad Technologies and Immix Technology, were determined to be non-responsive and were notified that their proposals would not be evaluated further. The vendors were mailed a letter on July 20, 2018 explaining the determination.

5. In the first and final round of evaluation, the average score out of 100 points for the Respondents were as follows; AST Corp./92.85, BIAS Corp./90.43, DLT Solutions/94.04, Insight Public Sector/88.96, Mythics, Inc./95.00, and Vaske Computer, dba Collier/84.00.

6. Recommendation is made to award the contract(s) to:

<u>Vendor Number</u>	<u>Vendor Name</u>
VC0000005421	DLT Solutions
VS0000003170	Mythics, Inc.

7. Unless otherwise noted, I found each firm who submitted an offer to be responsible and all the bids submitted to be responsive to the solicitation requirements.

8. In accordance with Department policy, I have accomplished the following:

- Reviewed BidSync.com Supplier Classification Report and invited additional vendors (if not present on the report) through the BidSync.com solicitation;
- Searched the Internet for additional vendors; and
- Sent the vendor list to the customer for their review and additional vendors to be added.

9. BOS AGENDA TEXT:

Approve the contract for award at an estimate of \$1,000,000 for five years until November 30, 2023 with five one-year renewal options. The effective date of the contract will be December 12, 2018. The purpose of the contract is to provide a purchasing agreement for the acquisition of Oracle products and services.



Brian D. Walsh
Sr. Procurement Officer

11-27-18
Date