



News Release

Emergent and National Intergovernmental Purchasing Alliance (National IPA) to Provide Total Cloud Solutions to State and Local Customers Nationwide

Agreement offers 48,000 eligible National IPA members competitive pricing and facilitates streamlined procurements for industry leading cloud solutions

Vienna, VA, October 2, 2017/ PRNewswire – Emergent, LLC, today announced that they will provide public cloud services, private cloud infrastructure, cloud application migration and development services, as well as complementary cloud consulting and managed services through National IPA’s Total Cloud Solutions contract.

The National IPA Total Cloud Solutions contract was competitively solicited employing a lead agency model designed to save participating agencies time and money through greater efficiency and economy in acquiring all their cloud computing services through state of the art purchasing procedures—compliant with industry regulations and offered at nationally leveraged pricing.

“We believe the National IPA Total Cloud Solutions contract is the best platform for participating agencies to acquire all of their cloud computing services,” said James Flint, VP of Corporate Development at Emergent, LLC. “And by awarding to our affiliate, Mythics Emergent Group, participating agencies will benefit from the group’s cooperative purchasing experience and broad portfolio of cloud technologies and cloud-enabling capabilities.”

“National IPA is thrilled with the award to Mythics Emergent Group for Total Cloud Solutions,” said Ken Heckman, Senior VP of Strategic Partner Development at National IPA. “The breadth of their product offering combined with their world class service and support will deliver innovative solutions and outstanding value to our participating agencies.”

The National IPA Total Cloud Solutions contract provides access to industry-leading IaaS, PaaS, and SaaS providers including Amazon Web Services (AWS), Microsoft Azure, Google Cloud Platform, Red Hat, Adobe, and IBM, well-known private cloud infrastructure hardware OEMs and software publishers, along with value-added and cloud-specific professional and managed services to eligible participating agencies such as:

- State, County, and City governments
- Special districts and other local governments
- School districts, private K-12 schools, and technical or vocational schools
- Higher education institutions including public and private universities, colleges, and community colleges,
- Other government agencies or non-profit organizations

“Through this contract, participating agencies will have a single, cost-effective and compliant means to procure any cloud service or technology they need,” stated Paul Kohler, EVP of Sales at Emergent, LLC. “By doing so, they can better serve constituents through the effective integration and creative use of public, private, and hybrid clouds.”

To find more about the Emergent and National IPA Total Cloud Solutions contract, including how to become a participating agency, or to immediately request a quote for service please visit the [Emergent National IPA Web Portal - http://www.emergent360.com/nationalipa](http://www.emergent360.com/nationalipa).

About Emergent, LLC

Emergent is an award-winning Value-Added Reseller (VAR) and consulting firm and is an affiliate of Mythics Emer-



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gent Group. Founded in 2006, Emergent provides comprehensive IT Solutions including solution architecture, acquisition, consulting, training, and managed services. Emergent offers complementary technology solutions within the government, commercial, education, and healthcare sectors. Serving each of the 50 states, Emergent provides an experienced team to design solutions that promote productivity and increase efficiency in even the most complex IT environments. Emergent's headquarters are located in the Washington, DC metro area. For more information, visit <http://www.emergent360.com>.

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