



Building Local Relationships Nationwide
An Independent Stationers and Point Nationwide Company

NEWS RELEASE For Immediate Release

EPIC Business Essentials Announces National IPA Contract Renewal

INDIANAPOLIS, IN & ROSEMONT, IL, September 29, 2017 – Independent Stationers and TriMega Purchasing’s national account joint venture – **EPIC Business Essentials**, announce a contract renewal.

EPIC Business Essentials is pleased to announce their annual contract renewal with National IPA [contract formerly known under TCPN) with a new expiration date of February **2019**, completing the fourth year of a possible five-year contract. “We have worked diligently to enable our dealers to participate in all levels of government purchasing, from higher education to state and local entities. The renewal of our contract is a positive confirmation of our strategic partnership that National IPA and EPIC Business Essentials has developed over the past several years,” stated Toby Tobin – National Sales Manager. Ken Heckman, SVP, Sales & Account Management for National IPA added, “EPIC/Independent Stationers has been an important partner of ours for many years. The renewal provides a continuation of a program that delivers outstanding value and world class service to the agencies we serve.”

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About TriMega Purchasing Association

TriMega Purchasing Association is a not-for-profit member owned buying group serving office products dealers and technology retailers nationwide. The group helps its nearly 550 members profit through group purchasing, rebate negotiation and tracking, the production of quality marketing materials and information sharing through networking and education at various TriMega events. For more information, contact Michael Morris at mmorris@trimega.org or visit www.trimega.org, call 847-699-3330 or write to TriMega at info@trimega.org.

About Independent Stationers

Founded in 1977, Independent Stationers is a leading global organization providing sales, marketing support and purchasing power for the community based independent office products dealer. The organization’s members are located throughout the U.S. and in 5 foreign countries. Collectively, Independent Stationers members produce \$4 billion in end-user sales. For more information, please contact Cora Lienemann at Independent Stationers headquarters (Phone: 317-579-1111; e-mail: cora@independentstationers.coop) or visit the Independent Stationers web site at www.independentstationers.coop.