

Otis Elevator Pricing

The Metro Government of Nashville & Davidson County, TN awarded a cooperative purchasing agreement to Otis Elevator Company for elevator, escalator maintenance and repair.

Participating agencies may contract with Otis Elevator and receive discounts and value added solutions on a comprehensive program unique to their needs and requirements from the world's leading provider of elevator and escalator service.

PLEASE NOTE: Due to the uniqueness of each agency's needs, participants must work with their local Otis teams to determine the appropriate program for their particular maintenance requirements.

Program pricing is based on a variety of factors including, but not limited to:

- Type of equipment (relay vs. microprocessor)
- Age, model, and condition of existing equipment
- Actual rise and number of openings
- Resident mechanic, route structure, fixed labor requirements, overtime requirements
- Equipment usage
- Building specific requirements
- Outdoor elevator/escalator pricing dependent on conditions and waterproof protection

Otis Elevator will conduct a thorough site survey to establish each specific agency's requirements. There is no cost associated with the site survey and the resulting report.

Otis has approximately 400 local branch offices across the country to work with National IPA participating agencies.

Participating agencies will also benefit from the following value adds in the awarded agreement:

- Otis Maintenance Management System (OMMS) based on usage tailored to your specific buildings
- Remote Elevator Monitoring (REM) for fast and accurate diagnostics 24 hours a day
- Otis eService for immediate access to monitor performance via the internet for all customers
- Specialized reporting per site needs
- Quality Assurance Plan
- Education and training on a continuing basis for all field personnel
- Internationally recognized "Green" initiatives with Gen2 Elevator and other energy savings programs and equipment
- Comprehensive parts inventory in all locations
- Otis Service Center offering 24 hour delivery of needed material
- Otis Remote Online Expert (ROLE) ensuring all mechanics have engineering access
- 24/7 response, owned & operated by Otis through our OtisLine call center
- Local and national training customized for each agency based on equipment in your buildings
- Full modernization capabilities at your service as needed for budgeting and latest technology upgrades