

<u>Product</u>	<u>MSRP Discount</u>
<b><u>Fully Rugged</u></b>	
Toughbook 33	16%
Toughbook 20	16%
Toughbook 31	16%
<b><u>Semi Rugged</u></b>	
Toughbook 54	13%
FZ-Q2	13%
<b><u>Toughpad</u></b>	
FZ-G1	12%
FZ-M1	12%
FZ-A2	12%
FZ-B2	12%
<b><u>Handhelds</u></b>	
FZ-N1	9%
FZ-F1	9%
FZ-E1	9%
FZ-X1	9%
Accessories	11%
Panasonic Warranites and Services	11%
<b><u>Antennas</u></b>	
Antenna Plus	11%
Panorama	11%
<b><u>Power Accessories</u></b>	
Lind Electronics	11%
<b><u>Mounting Equipment</u></b>	
Gamber Johnson	15%
Havis	15%
Troy	15%
Ram Mounts	15%

**Printers**

Brother Mobile	11%
Zebra	11%

**Keyboards**

Ikey	11%
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**In Vehicle Wireless Solutions**

Cradlepoint	11%
Sierra Wireless	11%
Netmotion	11%

**Installation Services (Mobile Mounts)**

On-site Vehicle Installs	20%
Trip Charge	20%
Wiring Harness	20%