



## OMNIA Partners

### PREMIER PHARMACEUTICAL, MEDICAL EQUIPMENT, SUPPLIES AND DISTRIBUTION PROGRAM

Today, public entities are challenged with tighter budgets, limited resources and high expectations from customers.

Leveraging our collective buying power, Premier can help you save on products and services you buy every day.

### About OMNIA Partners

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

Through the economies of scale created by OMNIA Partners, our participants now have access to an extensive portfolio of competitively solicited and publicly awarded agreements. The lead agency contracting process continues to be the foundation on which we are founded. OMNIA Partners is proud to offer more value and resources to state and local government, higher education, K-12 education and non-profits.

For more information, visit [omniapartners.com/publicsector](http://omniapartners.com/publicsector).

# OMNIA<sup>®</sup>

PARTNERS

Premier is proud to partner with OMNIA Partners to provide a pharmaceutical, medical equipment, supplies and distribution program (Contract No. 12151). This competitively solicited contract through Dane County, WI provides immediate access to Premier's comprehensive portfolio of contracted manufacturer agreements for pharmaceuticals (branded, generic and over-the-counter), medical equipment and supplies, leveraging Premier's more than \$60 billion in member volume to achieve competitive pricing and deliver savings.

### Benefits of the program to public entities:

- Access manufacturer discounts with more than 290 pharmaceutical manufacturers and 1,100 medical equipment and supply manufacturers saving time and money.
- Save time and money since Premier has already negotiated the contracts, leveraging our more than \$60 billion in member purchasing volume.
- Maximize the program's effectiveness with educational tools and resources.

### Why OMNIA Partners

- Delivers cost savings for products and services with supplier commitment to provide the lowest overall public agency pricing
- Saves staff time while reducing the administrative costs associated with competitive bids
- Provides transparent process with access to contract documents
- Satisfies the competitive bid requirements for most state and local government agencies

## OUR MISSION: To improve the health of communities

What does Premier bring to public entities?

- Very large and competitively bid pharmaceutical, medical equipment supplies and services portfolio with more than 1,300 agreements available for public agencies to choose from.
- Products in the portfolio are selected by member clinicians and other professionals with expertise in the category. This ensures high-quality, clinically acceptable products at the best price possible.
- A combination of distributor agreements coupled with a vast array of manufacturer agreements to reduce costs.
- Strong diversity program to provide minority business opportunities for contracted suppliers and our members.
- Product choice for clinicians to provide the care their patients deserve.
- Premier has been named one of the World's Most Ethical Companies by The Ethisphere Institute ten years in a row.

## Product categories covered through the Dane County contract:

- Pharmaceutical products:
  - > Brand, generic and over-the-counter
  - > Vaccines: a wide range of vaccines. Examples include influenza, pneumococcal, pediatric, HPV and zoster vaccines.
- Medical equipment and supplies, including:
  - > Infection control
  - > Suction
  - > Patient handling
  - > Equipment bags
  - > Diagnostics
  - > Triage
  - > Training and simulation
  - > Reference and reporting
  - > Airway and oxygen delivery
  - > Wound care
  - > Trauma kits and first aid
  - > Splinting and immobilization
  - > IV products and blood collection
  - > Monitoring and defibrillation
  - > Instruments and personal items
- Related products and solutions
  - > Medication and supply automation
  - > Pharmacy unit dose repackaging services

### Who is Premier?

Premier is a leading healthcare improvement company, uniting an alliance of approximately 3,900 U.S. hospitals and 150,000 other providers with one of the largest group purchasing organizations in the country — with the buying power of more than \$60 billion.

### Is there a fee to join or use your service?

There is no fee to join the Premier Pharmaceutical, Medical Equipment, Supply and Distribution program. Participation is voluntary. Purchase the items you need using pre-negotiated, contracted pricing.

### TO GET STARTED:

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[www.omniapartners.com/publicsector/premier-medical](http://www.omniapartners.com/publicsector/premier-medical)



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