RT LONDON®

OMNIA PARTNERS
NATIONAL IPA / U.S. COMMUNITIES

The Norfolk Public Schools awarded a contract to RT London under RFP-15006FL for Educational Furniture and named National IPA as the cooperative—now called OMNIA Partners. Below is the discount structure as it pertains to RT London list pricing.

Discount from RT London's 2019 List Price			
Tiers I-V (List Pricing)	**Delivered Tailgate**	**Inside Delivery**	**Delivered & Installed**
$0 - $55,500	55%	53%	51%
$55,500 - $222,200	56.35%	54.41%	52.47%
$222,200 - $500,000	56.80%	54.88%	52.96%
$500,000 +	negotiated	negotiated	negotiated

Contract Highlights:

- Contract Term: March 5, 2019 – March 4, 2020
- Complete catalog offering
- Tier Pricing from 51% to 56% off RT London Price List at FOB Destination
- Ability to offer products lines not under GSA contract
- Minimal fees for Design Services and Space Planning
- Additional Discounts for volume orders with two additional discounts available:
  Early Order and Down Payment Early Order discount placed October to January
  Down payment discount on down payment made of 75% to 100% (Rates vary and will be quoted with order.)
- Extended contract pricing to Designer, General Contractor or Sub–Contractor for products

Freight Terms:

Freight is FOB Destination for standard shipments, excluding expedited delivery or special handling by carrier.

Orders:

Purchase orders may be submitted through Fax (616.364.1131), email (customerservice@rtlondon.com) or mail (RT London, 1642 Broadway Ave NW, Grand Rapids, MI 49504). For any order questions, tracking, searching or history please contact the customer sales rep in the area or customer service at 877.613.2012 or customerservice@rtlondon.com.