



# Supporting Your Supplier Diversity Initiatives as a Premier MWBE IT Global Solution Provider

## ABOUT US

Founded in 1989, SHI has transformed from a \$1 million "software only" regional reseller into a \$10 billion global solutions provider of IT products and services. Our innovative solutions, delivered with world-class support, help you address, acquire and adopt technologies to solve IT challenges and pursue future milestones.

## OUR SUPPLIER DIVERSITY INITIATIVE

SHI is the largest privately-held Minority/Woman Owned Business Enterprise (MWBE) in the U.S. A premier provider of innovative IT solutions, SHI has built a national reputation for unsurpassed customer service. SHI's certification as an MWBE offers a critical value-add to corporations whose strategic business objectives include supplier diversity and development.

SHI's Diversity Business Development Initiative builds and maintains a community of diverse suppliers and partners who best serve the needs of our customers. As a large MWBE, we continue to grow an effective Direct and Indirect Tier II program by accessing our Diversity Vendor database and utilizing certified minority vendors in all diversity categories, including MBE, WBE, M/WBE, LGBT, SBE, SDB, HUBZONE, DVBE, VBE, WOSB. SHI also maintains its internal supplier diversity program and seeks to engage MBE and WBE suppliers to meet SHI product requirements and operational needs.

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### WBE CERTIFICATION

Women's Business Enterprise National Council (WBENC)



### MBE CERTIFICATIONS

- ▶ **Corporate Plus Member** of the National Minority Supplier Development Council (NMSDC) Certified by the NY/NJ Minority Supplier Development Council along with the regional affiliates of the NMSDC



- ▶ NMBC - National Minority Business Council

### MWBE CERTIFICATION

Supplier Clearing House (California Public Utilities Commission)

SHI also has MWBE certifications with the following City, Country and State Governments:

- ▶ Delaware
- ▶ City of Philadelphia
- ▶ Massachusetts
- ▶ Missouri
- ▶ New Jersey
- ▶ New York City
- ▶ North Carolina (HUB)
- ▶ Prince George County, MD
- ▶ Tennessee
- ▶ Virginia (SWaM)
- ▶ Wisconsin

## SHI PROFILE

**Established:** 1989

### Status

Privately-held Minority/Woman Owned Business Enterprise (MWBE)



**Thai Lee**  
President & CEO

### Field Sales

1,000+ Account Executives throughout the United States, Canada, United Kingdom, Europe and the Asia-Pacific Region

### Global Headquarters

290 Davidson Avenue, Somerset, N.J. 08873

### Locations

35+ offices across the United States, Canada, United Kingdom, France, Hong Kong and Singapore

## AWARDS AND ACHIEVEMENTS

We are passionate about delivering exceptional value and experience as we help you select, deploy, and manage your technology.

- ▶ SHI Ranks #244 Among Forbes' Top 500 Best Employers for Diversity 2019
- ▶ AT&T Mega Deal Supplier Diversity Award
- ▶ Aflac Partner of the Year Award – Diversity
- ▶ Ranked 8th on CRN's 2018 Solution Provider 500
- ▶ Citrix Networking Partner of the Year
- ▶ CloudHealth North America Partner of the Year
- ▶ Cisco US Commercial POY - South Area
- ▶ Cisco Capital POY - South Area
- ▶ Cisco US Commercial POY - West Area
- ▶ Cisco Advanced Collaboration Partner of the Year
- ▶ Austin American-Statesman Top Workplaces
- ▶ RSA North American SecurID® Suite Partner of the Year
- ▶ Pure Storage Disruptor of the Year Partner Award
- ▶ Partner of the Year - Municipal Information Systems Association (MISA) of Ontario
- ▶ MSI Outstanding Channel Partner Award
- ▶ Intel Partner of the Year PC Client Solution Award

Please contact  
**DiversityTeam@SHI.com**  
for more information!