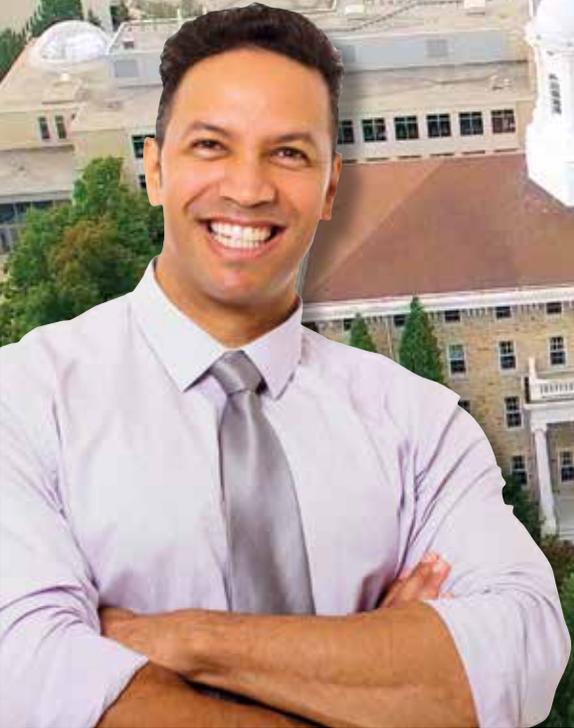


# Long Live Your Roofs and Building Envelopes

*For Comfort, Health and Safety. Productivity, too.*



**Roofing, Building Envelope + Construction Services**



**Cooperative Contracts**  
TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.

# High Performance Building Solutions

*Sustainable. Reliable. Best Value.*



## **The Power Couple: Tremco Roofing and WTI.**

As an industry leader since 1928, Tremco Roofing and Building Maintenance offers a breadth and depth of roofing systems for every environment and the technical know-how to solve our customers' biggest problems. And because our affiliated construction services company WTI\* offers turnkey maintenance, repair, roof management and general contracting services for the entire building envelope, we have the unique ability to provide a total solution to maximize building performance and our customers' return on investment.

\*WTI is a subsidiary of Tremco Incorporated.



# National IPA Procurement Solutions

## Speed. Quality. Compliance.

Managing buildings can be complex. Procuring roofing and building envelope products and services to keep them operating at their highest level shouldn't be. Which is why Tremco Incorporated has teamed up with National IPA to offer a cooperative contract that meets the diverse needs of public agency facility management, construction managers, maintenance staff and procurement officials.

At Tremco we recognize that identifying the problem and defining the technical solution only solves part of your problem. You need to procure products and services as quickly and economically as possible, without sacrificing quality, performance or transparency. That's where National IPA comes in.

### **Competitively Solicited, Publicly Awarded by Region 4 Education Service Center.**

National IPA is a nationwide cooperative purchasing network reflecting the buying power of 48,000 public agency participants across the country. National IPA provides a robust portfolio of cooperative contracts publicly awarded and competitively solicited by lead agencies throughout the country.

And because contracts are awarded to nationally recognized industry leaders (like Tremco), participants not only benefit from the efficiencies of a nationwide contract, they can be certain products and services meet the highest standards of quality and reliability. Participation also requires no fees or minimums.

### **Entities able to use National IPA contracts include:**

- K-12 School Districts
- Public Schools
- Private Schools
- Charter Schools
- Joint Vocational Schools
- State Colleges and Universities
- Private Colleges and Universities
- Charitable Organizations
- Churches
- Non-Profits
- State Agencies
- Cities/Municipalities
- Counties
- Special Districts (Housing Authorities, Airports, Water Districts, etc.)

**Participation is free.  
Register today.**

**If not already a participant, public entities are invited to register to participate in National IPA contracts by calling 844.643.3134 or visiting [nationalipa.org](http://nationalipa.org).**



# Your Goals.

## Our High Performance Roofing and Building Envelope Solutions.



We've worked with public agencies across the country for decades and understand your operational needs and budget challenges. And because your goals are our goals, we continually advance our own capabilities to offer a suite of solutions as customizable as they are turnkey.



### Just What You Need When You Need It

Here's a snapshot of our total capabilities available through National IPA.

**PRODUCT INNOVATION** engineered for greater long-term performance, reduced environmental impact, ease of application and lower labor costs. Our focus on sustainability is evident in new restoration products that eliminate the need for roof tear-off, while decreasing annual building energy consumption and enabling the acquisition of LEED® certification points.

**DIAGNOSTICS, MAINTENANCE AND REPAIR** comprise our proactive approach to preserving your healthy roofs and bringing the others up to standard. It's all about extending roof life via advanced diagnostics, early intervention, timely maintenance and repair.

**ROOF MANAGEMENT PROGRAMS** offer a range of customized, proactive roof maintenance and management plans designed to extend system performance and building life-cycles. In addition to regularly scheduled inspections, housekeeping and maintenance, our advanced options include expert inventory assessment and prioritized construction services.

**GENERAL CONTRACTING SERVICES** consist of construction project management from the bid process through completion, including daily on-site supervision. It's a single source solution with a proven record of excellence and centralized accountability.

**HIGH PERFORMANCE BUILDING SOLUTIONS** make facilities comfortable, safe, healthy and efficient. A whole building retrofit examines a wide range of building elements to transform the energy efficiency, cost of operation, indoor air quality and environmental impact ... all while delivering an attractive financial payback.

**CANAM BUILDING ENVELOPE SOLUTIONS** (our affiliate) uses precise testing methods to identify gaps, cracks and holes in the building envelope as the first step toward improving building performance. Eliminating air leaks can improve general comfort and safety, protect vital building components and greatly reduce energy consumption.

**SUSTAINABILITY** is an essential part of our history. Zero landfill and enhancing water conservation are among our top priorities today.

**BEST IN CLASS, IN-NETWORK CONTRACTORS** meet our standards for excellence in our product applications, safety performance and financial stability. Many of these companies have worked with us for decades and take advantage of Tremco Roofing's ongoing technical training program.

**TREMCO'S S.M.A.R.T. PROGRAM** makes achieving your diversity goals through outstanding contractors so much easier. We work with federally certified contractors from across the country who meet our high standards for quality, experience and reliability. Our teaming agreements with them are designed to deliver the results you need, on time and on budget.

**ARCHITECTURAL EDUCATION PROGRAM** offers architects and design professionals an opportunity to learn how our latest innovations can better serve their project needs. More than training, these "Lunch and Learns" demonstrate our deep commitment to collaboration; we're here to be the design community's best technical resource.





## Work With Your Preferred Contractors Enrolled In The National Cooperative Contractor Network

Together with National IPA, Tremco is pleased to offer participants the unique ability to compliantly work with their preferred roofing and weatherization contractors regardless of project size. With this competitively solicited and publicly awarded contract, schools and public entities have the ability to award work to pre-approved, In-Network Contractors who meet a range of qualifications, including quality, past performance, financial stability, safety and insurance requirements.

Designed to streamline construction projects while ensuring transparency and quality, the National Cooperative Contractor Network Program eliminates the need for “equal to” specifications that may result in inferior

products and installation by an unqualified contractor because an open bid process was required. “In-Network Contractors” are pre-qualified and follow the competitive pricing offered through the Region 4 Contract.

As the Program Administrator, Tremco assumes responsibility for contractor enrollment and the management of this contract. Our goal is to ensure our public customers have direct access to the quality contractors of their choosing, with the added assurance that the procurement process meets all state procurement laws and regulations as applicable.

## Competitive and Expedient

The National Cooperative Contractor Network Program was designed to deliver just what Tremco customers need, when you need it. Because the contract has been competitively solicited and publicly awarded, typical project cycle times can be dramatically reduced. And because local contractors can apply to become an In-Network Contractor at any time, public agencies with strong local relationships can continue to work with their preferred prime contractors.

**So if you'd like to award more work to a local contractor with a strong performance record, ask if they're a member of the National Cooperative Contractor Network. If they're not, encourage them to apply by visiting [applytocnp.com](http://applytocnp.com).**





To learn more about procuring Tremco Roofing and High Performance Building Solutions through National IPA, please:

- Visit [nationalipa.org](http://nationalipa.org) and search “Tremco”
- Call Tremco at 888.657.7752
- Email [educationsolutions@tremcoinc.com](mailto:educationsolutions@tremcoinc.com)



It is the sole responsibility of the National IPA Participant organization to determine whether purchasing through a cooperative procurement vehicle is compliant with the respective procurement laws in that Participant's state or local municipality.



**Cooperative Contracts**

TRUST IN EXPERIENCE. STRENGTH IN NUMBERS.