



## RFP 14-21 Questions and Answers

- 1. While browsing through this packet I was unable to determine if bulk fuel was one of the items that is being requesting with this bid. Could you please confirm if bulk gasoline, diesel or heating oil is included?

No, fuel is not included in this RFP.

- 2. In Appendix C under electronic price lists, you are requesting a price list that includes manufacturer part #, vendor part #, description, list price and net price. Is this price list to encompass all products sold by the supplier or is this list only the "core items" that can be offered?

A complete price list for all products you wish to sell under the contract if awarded. A core list may also be provided if your company would like it to be part of the contract.

- 3. Our question is in regard to detail needed on the pricing. We can provide the line item details extended in the electronic file; but are wondering if a summary by supplier and product category is acceptable for the hard copy. Our fear is there will be over 1 million line items in the hard copy file, making the two required hard copies very large and heavy. We want to comply but also not overwhelm the reviewers of our bid, or the delivery person

As long as complete auditable pricing is submitted electronically, summary by supplier and product category is acceptable for the hard copy

- 4. Could you please clarify question #36 where it states describe the capacity of your company to provide management reports, i.e. consolidated billing by location, time and attendance reports, etc. for eligible agency.

Respondents should describe their ability to provide reporting to members upon request. This may include the protocols and personnel designated for generating and providing such reports.

- 5. Could you please clarify question #40 where it states to provide and suggested improvements and alternatives for doing business with your company that will make this agreement more cost effective for your company and participating public agencies.

Respondents should give any feedback on how Region 4 or TCPN can improve a contract that may result from this solicitation if applicable.

- 6. On page 58 question #8 under Qualification and Experience it is asking: Did you provide information on any litigation, bankruptcy, reorganization, etc. as per Appendix F, Question 16? However, question 16 on Appendix F does not match this question. Please provide the correct question so that we may answer correctly.

This is a typo. The question refers to question #39 in Appendix F.



7. On page 58 question #1 under Value Add it is asking: Did you submit a marketing plan as per Appendix F, Question 17? Again, question 17 on Appendix F does not match this question. Please provide the correct question so that we may answer correctly.

This is a typo. The question refers to the Marketing/Sales section of Appendix F.

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8. On page 58 question #2 under Value Add it is asking: Did you provide a national sales training plan as per Appendix F, Question 21? Question 21 on Appendix F does not match this question. Please provide the correct question so that we may answer correctly.

This is a typo. The question refers to the Marketing/Sales section of Appendix F.

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