



NOTICE TO OFFEROR  
QUESTIONS & ANSWERS  
**RFP # 26-1120**

Competitive Solicitation by Region 14 Education Service Center

For

**OEM Only – Information Technology, Cybersecurity and Data**

The Answers to Questions received are issued as follows:

1. Question: Are there any exclusions from scope or red zones (e.g., systems, networks, applications that are out of bounds for testing or service)?  
Answer: *The resulting cooperative contract(s) will be marketed nationwide to Participating Public Agencies; therefore, the requested information will vary based on each Participating Public Agency's specific environment and needs.*
2. Question: Is social engineering (e.g., phishing simulation, physical security tests) part of the required engagement, or is it excluded from scope?  
Answer: *Refer to Answer No. 1*
3. Question: Are there any restrictions or requirements regarding the use of manual versus automated testing tools or methodologies?  
Answer: *Refer to Answer No. 1*
4. Question: Is any onsite presence required for project activities such as kick-off meetings, red team exercises, or exit briefings?  
Answer: *Refer to Answer No. 1*
5. Question: Are key personnel required to be US-based or US citizens?  
Answer: *Refer to Answer No. 1*

6. Question: Are staff required to hold active government security clearances (e.g., Secret, TS/SCI)?  
Answer: *Refer to Answer No. 1*
  
7. Question: Is offshore testing or team participation allowed, or must all work be performed onshore within the United States?  
Answer: *Refer to Answer No. 1*
  
8. Question: Are there any restrictions on IP addresses, VPN usage, or remote connections for accessing systems during the engagement?  
Answer: *Refer to Answer No. 1*
  
9. Question: What is the anticipated project start and end date?  
Answer: *Refer to Answer No. 1*
  
10. Question: Are there specific project phases (e.g., planning, testing, reporting, remediation support) that must be followed?  
Answer: *Refer to Answer No. 1*
  
11. Question: Are deliverables expected after each project stage (e.g., preliminary findings, draft report, final report)?  
Answer: *Refer to Answer No. 1*
  
12. Question: What specific types of reports are required (e.g., executive summary, technical report, risk ranking)?  
Answer: *Refer to Answer No. 1*
  
13. Question: Is ongoing risk monitoring or retesting required after the initial engagement? If so, for how long?  
Answer: *Refer to Answer No. 1*
  
14. Question: Are there Service Level Agreements (SLAs) defined for reporting timelines or for remediation of issues by severity?  
Answer: *Refer to Answer No. 1 - Feel free to provide your standardized information on SLA's.*

15. Question: We respectfully request a two-week extension of time as we need this time to finalize the review and signature process for signed forms.

*Answer: Due to our strict timeline to present recommendations for award, currently the submittal deadline remains due on Thursday, March 12, 2026.*

16. Question: We are unable to locate Appendix B, Exhibit A in the RFP. Please provide the Appendix and Exhibit.

*Answer: This is a typo, please refer to Attachment A for all OMNIA Partners documents*

17. Question: We are unable to locate Appendix B, Exhibit F. Please provide the appendix and exhibit

*Answer: Please refer to Answer No. 16*

18. Question: Is there a specific format for this form?

*Answer: Section VI - Signature Form is the format and should be completed in its entirety.*

19. Question: Indicate if or how Supplier utilizes AI including but not limited to how an agency's data or information may be utilized with AI tools. If AI is utilized, Offeror should provide the following: data handling and retention policies, disclosure information of subcontractors and third-party processors with data access, and documentation of compliance with applicable data privacy laws

*Answer: Offerors must disclose whether Artificial Intelligence (AI) technologies are used in the performance of the proposed services. If AI is utilized, Offerors must describe how AI is used and whether Agency Data is processed, stored, or used to train AI systems.*

*If AI is utilized, the Offeror must provide:*

- a) Data handling, security, and retention policies.*
- b) Identification of all subcontractors and third-party processors with access to Agency Data.*
- c) Documentation demonstrating compliance with applicable federal, state, and local data privacy laws and regulations.*

20. Question: Describe technology used to support the contract.

*Answer: Please refer to Section 3. Scope of Products and Services. The resulting cooperative contract(s) will be marketed nationwide to Participating Public Agencies; therefore, the requested information will vary based on each Participating Public Agency's specific environment and needs.*

21. Question: Would OMNIA consider extending the due date 2 weeks? From the time we receive Q&A answers, we typically need more time to evaluate the answers and formulate a responsive bid.

Answer: *Please refer to Answer No. 14*

22. Question: Will awarded OEMs have the opportunity to suggest fields to be included or not included on the reporting template?

Answer: *This is the Required Reporting Template for all awarded Suppliers. Any modifications will have to be approved by the Finance department.*

23. Question: For projects requiring on-site assessments, can OEMs price these as time-and-materials with a defined NTE rate, or must assessments be fixed-priced?

Answer: *OEMs shall make the determination on how they will submit auditable pricing*

24. Question: Please clarify/define if a reseller/distributor is a subcontractor

Answer: *Resellers, distributors, brokers, or aggregators **may not submit proposals independently** or serve as the contracting entity under this solicitation.*

25. Question: Will OMNIA consider a 30-day extension, following the return of answers to questions? To provide the best possible pricing and response, it is critical to extend time after answers are provided. Additional time will be required to receive and process updates

Answer: *Please refer to Answer No. 14*

26. Question: Is OMNIA's intention to only provide vendor-specific offerings and not solutions that would require integration across OEMs?

Answer: *Resellers, distributors, brokers, or aggregators **may not submit proposals independently** or serve as the contracting entity under this solicitation. Offerors who carry any of these solutions either individually or in combination are qualified to respond to this solicitation and may respond to one or all categories. The resulting cooperative contract(s) will be marketed nationwide to Participating Public Agencies; therefore, the requested information will vary based on each Participating Public Agency's specific environment and needs.*

27. Question: Are awarded vendors obligated to respond to all pricing or purchasing requests from Participating Agencies?

Answer: ***No award has been made to any vendor.** Offerors who carry any of these solutions either individually or in combination are qualified to respond to this solicitation and may respond to one or all categories. The resulting cooperative contract(s) will be marketed nationwide to Participating Public Agencies; therefore, the requested information will vary based on each Participating Public Agency's specific environment and needs.*

28. Question: Does OMNIA have a required pricing format for bidders to submit with their proposal?

Answer: *Preferably excel or PDF*