



Ambassador Program and Related Products and Services
Executive Summary

Lead Agency: Region 14 ESC

Solicitation: 24-S892

RFP Issued: September 24, 2024

Pre-Proposal Date: None

Response Due Date: November 7, 2024

Proposals Received: 2

Awarded to: ABM Building Solutions, LLC and Block by Block

Region 14 ESC Department of Procurement issued RFP 24-S892 on September 24, 2024, to establish a national cooperative contract for Ambassador Program and Related Products and Services.

The solicitation included cooperative purchasing language in Sections I. Introduction- National Contract and Appendix B- OMNIA Partners Exhibits, Exhibit A- Response for National Cooperative Contract.

Notice of the solicitation was sent to potential offerors, as well as advertised in the following:

- Region 14 ESC website
- OMNIA Partners website
- Bonfire website
- USA Today, nationwide
- Abilene Reporter, TX
- Arizona Business Gazette, AZ
- San Bernardino County Sun, CA
- Honolulu Star-Advertiser, HI
- The Herald-News – Will County (IL)
- The Advocate – New Orleans, LA
- The New Jersey Herald, NJ
- Albany Times Union, NY
- Daily Journal of Commerce, OR
- The State, SC
- Deseret News, UT
- Richmond Times-Dispatch, VA
- Seattle Daily Journal of Commerce, WA
- Helena Independent Record, MT
- Las Vegas Review-Journal
- Kennebec Journal, ME

On November 7, 2024, proposals were received from the following offerors:

- ABM Building Solutions, LLC
- Block by Block

The proposals were evaluated by an evaluation committee. Using the evaluation criteria established in the RFP, the committee elected to enter negotiations with ABM Building Solutions, LLC and Block by Block and proceeded with contract award(s) upon successful completion of negotiations.

Socio-economic Outreach: To encourage participation of small businesses, minority owned businesses and women owned businesses, diversity language was included in Appendix B.

Geographic Preferences: No geographic preferences were included in the evaluation of the responses.

Region 14 ESC, OMNIA Partners and the following offerors successfully negotiated a contract: ABM Building Solutions, LLC and Block by Block. Region 14 ESC executed the agreements, each with a contract effective date of January 15, 2025.

Contract includes: The suppliers provided federal funds certifications which are available on the OMNIA Partners website for review.

Term: Initial three (3) year agreement from January 15, 2025, through January 31, 2028, with the option to renew for up to two (2) additional one (1) year terms or any combination of time not to exceed 2 years through January 31, 2030.

Any job, work, or purchase orders as well as any maintenance, service, or supplemental agreements, and any work proposals job orders (collectively referred to as "Supplemental Agreements and Orders"), may be issued for up to (5) years under this contract so long as the effective date of the maintenance/service/supplement agreement is prior to the expiration of the contract. Any Supplemental Agreements and Orders executed against the Master Agreement(s) during the effective term may survive beyond the expiration of the Master Agreement(s) as established and agreed to by the Supplier and Participating Public Agency.

Pricing/Discount: Refer to Section 2- Pricing.