Build a stronger, better government/ educational organization

Today's increasingly competitive environment, mandated policies and regulations and uncertain budgets present many challenges and opportunities for government and educational organizations. Here are some of the ways ADP Workforce Now® and ADP Marketplace can help free up more of your time, so you can focus on managing your workforce.

ADP Marketplace

Build your integrated HCM ecosystem with a collection of highly rated ADP® and third-party HR solutions that seamlessly and securely share data with your ADP platform.

Recruiting and onboarding:

ClearCompany   JazzHR   VidCruiter

Financial wellness:

DailyPay   Gift of College   Peanut Butter

Compensation management:

CompXL   Curo

Performance: **Time and labor management:**   **Rewards and recognition:**

PerformYard   Replicon   Snappy Gifts

Learning management:

SAP Litmos   Absorb LMS

OMNIA Partners/ADP Contract # R200701

Managed Business/Operational Service and Solutions Contract Period: May 1, 2021 to April 30, 2024.

This contract has been competitively solicited and publicly awarded with no need to go through a costly and time-consuming solicitation process. It has already been done for you! Available to state and local government entities and educational institutions in all 50 states. All contract documentation is available on omniapartners.com/publicsector.

1 Accessing real-time, cohesive, usable data

Data analysis is critical for HR workforce planning and ensuring government and educational organizations are recruiting the best and the brightest, while being as inclusive as possible. Government organizations can use people analytics to report employee retention and analyze data to prepare for impending retirements.

Did you know? Only two percent of public sector respondents have a fully integrated HR cloud platform and 32 percent said they have no system at all.[1]

How ADP can help

- **Workforce insights:** Unlock a deeper understanding of your workforce by revealing potential issues, patterns and trends in performance, turnover, engagement and compensation, and generating data for compliance initiatives
- **HR recordkeeping:** Track, maintain and report on required compliance data down to the individual employee level. Stay in control from HR to payroll for employer-related compliance administration
- **HR guidance:** Compliance specialists help you stay on top of compliance obligations by providing health care reform guidance, legislation monitoring and EPL insurance to help you mitigate potential financial exposure for covered employee claims and lawsuits

2 Keeping up with the pace of technological advancement

It's a struggle to keep up with evolving technological needs and workforce expectations in both government and educational settings. But failure to invest in secure, agile systems can result in significant cost and resource losses and leave you open to the risk of cyber attacks.

Did you know? 77 percent of public sector organizations indicated that their core HR technologies are only fair or inadequate to meet the needs of their full-time employees, yet 33 percent of public sector respondents indicate that they are currently using a cloud-based HR system.[1]
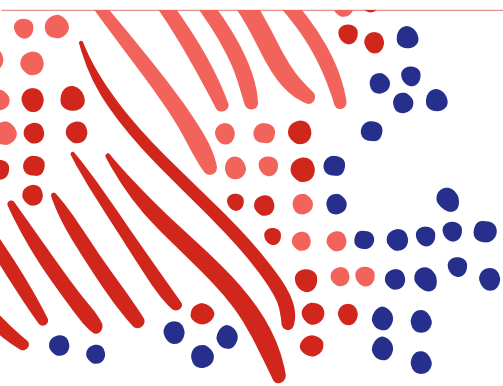
How ADP can help

- **All-in-one solution:** Transform the way work gets done with ADP's single, secure system that helps create a seamless experience across the

organization, from employees to managers and practitioners. Reduce manual and administrative tasks, so you can focus on increasing productivity and boosting financial outcomes

- **Industry-leading technology:** Assistance with payroll, compliance, risk management, benefits administration and recruiting provides customized guidance without increasing vendors or headcount

- **Mobile app:** Provide people with anytime, anywhere access to their payroll, tax, benefits, timecards, paid time off, financial wellness and other information so they can view and take action at their convenience. It's one of the most downloaded free business apps in the Apple® App Store® and the most downloaded app for HCM[2]

3 Attracting, engaging and retaining top talent

Baby Boomers are retiring and there simply aren't enough skilled workers to fill positions they're leaving. With record-low unemployment rates and technical skill shortages, recruiting the right talent has become more difficult for the public sector. Organizations need to think of new ways to access talent.

Did you know? Only one percent of public sector respondents believe their organization has best-in-class processes and technology to help attract the best talent.[3] Additionally, there are five times as many people over the age of 60 than under the age of 30.[4]

How ADP can help

- **Recruitment, screening and selection:** Amplify your company culture and talent opportunities with a market-leading hiring process. Avoid costly mistakes with screening and selection tools and practices that ensure your new hire is the best hire

- **Grow and retain top performers:** Turn exceptional new hires into stellar performers with performance management tools and retain them with the right pay with support from compensation management features. Reliably measure and increase your people's engagement in real time with an impactful employee engagement tool

- **Time and labor management:** Boost productivity, control costs and help compliance with automated timekeeping and scheduling and web and mobile self-service that provide real-time visibility into attendance, time off and overtime

1. Deloitte 2019, A government perspective: 2019 Human Capital Trends; 2. ADP data, 2019; 3. Deloitte 2019, A government perspective: 2019 Human Capital Trends; 4. GovLoop, 2019, Guide to the Top 4 Trends in Government HR

About OMNIA Partners
OMNIA Partners, Public Sector is the premier purchasing organization for state and local government, K-12 education, colleges and universities. All contracts available have been competitively solicited and publicly awarded by a government entity serving as a lead agency while utilizing industry best practices and processes. With the most experienced team in cooperative procurement and supply chain management, OMNIA Partners, Public Sector has the expertise to help public organizations achieve their strategic goals.

For more information about ADP solutions, visit adp.com/GovEd.

All contract documentation is available on omniapartners.com/publicsector.